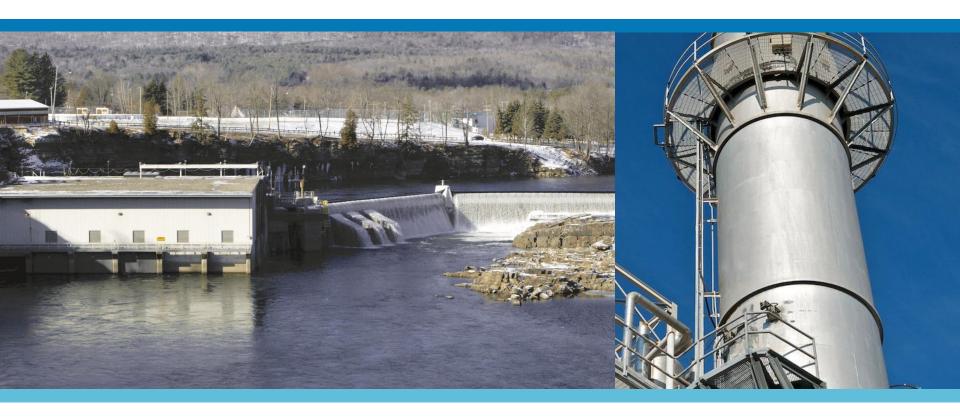
# Atlantic Power Corporation



Q3 2018 Financial Results Conference Call November 2, 2018



### **Cautionary Note Regarding Forward-Looking Statements**

To the extent any statements made in this presentation contain information that is not historical, these statements are forward-looking statements or forward-looking information, as applicable, within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended, and under Canadian securities law (collectively "forward-looking statements").

Forward-looking statements can generally be identified by the use of words such as "should," "intend," "may," "expect," "believe," "anticipate," "continue," "continue," "plan," "project," "will," "could," "target," "potential" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Although Atlantic Power Corporation ("AT", "Atlantic Power" or the "Company") believes that the expectations reflected in such forward-looking statements are reasonable, such statements involve risks and uncertainties and should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not or the times at or by which such performance or results will be achieved. Please refer to the factors discussed under "Risk Factors" and "Forward-Looking Information" in the Company's periodic reports as filed with the Securities and Exchange Commission from time to time for a detailed discussion of the risks and uncertainties affecting the Company, including, without limitation, the outcome or impact of the Company's business strategy to increase the intrinsic value of the Company on a per-share basis through disciplined management of its balance sheet and cost structure and investment of its discretionary cash in a combination of organic and external growth projects, acquisitions, and repurchases of debt and equity securities; the Company's ability to enter into new PPAs on favorable terms or at all after the expiration of existing agreements, and the outcome or impact on the Company's business of any such actions. Although the forward-looking statements contained in this presentation are based upon what are believed to be reasonable assumptions, investors cannot be assured that actual results will be consistent with these forward-looking statements, and the differences may be material. These forward-looking statements are made as of the date of thi

#### **Disclaimer - Non-GAAP Measures**

Project Adjusted EBITDA is not a measure recognized under GAAP and does not have a standardized meaning prescribed by GAAP, and is therefore unlikely to be comparable to similar measures presented by other companies. Investors are cautioned that the Company may calculate this non-GAAP measure in a manner that is different from other companies. The most directly comparable GAAP measure is Project income (loss). Project Adjusted EBITDA is defined as project income (loss) plus interest, taxes, depreciation and amortization (including non-cash impairment charges), and changes in the fair value of derivative instruments. Management uses Project Adjusted EBITDA at the project level to provide comparative information about project performance and believes such information is helpful to investors. A reconciliation of Project Adjusted EBITDA to Project income (loss) and to Net income (loss) by segment and on a consolidated basis is provided on pages 33-34.

All amounts in this presentation are in US\$ and approximate unless otherwise stated.



### **Agenda**

### Q3 2018

- Highlights
- Operations Review
- Commercial Update
- Financial Results
- Liquidity and Debt Repayment Profile
- 2018 Guidance
- Q&A



### Q3 2018 Highlights

- Third quarter results keep us on track to achieve full year 2018 guidance
- Continued to reduce debt
  - Repaid nearly \$21 million; expect to repay \$100 million for the full year
- Executed fourth re-pricing of our credit facilities; reduced spread another 25 bp
- Capital allocation:
  - Debt repayment
  - Common and preferred share repurchases
  - First two external investments announced this year (Koma Kulshan, South Carolina biomass)
- Even after capital allocation this quarter, had liquidity at Sept. 30, 2018 of ~\$181 million, including ~\$32 million of discretionary cash
- Tunis commercial in early October under 15-year PPA
- Nipigon's Long-Term Enhanced Dispatch Contract went into effect this week
- Beginning preparations to decommission the three San Diego facilities



### **Q3 2018 Operational Performance:**

### Lower generation due to San Diego PPA expirations and lower water flows at Curtis Palmer

#### Safety: Total Recordable Incident Rate



#### **Availability (weighted average)**

(2) 2016 BLS data, generation companies = 1.0

	Q3 2018	Q3 2017
East U.S.	94.0%	98.8%
West U.S.	97.8%	99.0%
Canada	90.2%	97.5%
Total	94.3%	98.6%

#### Lower availability factor:

- Morris fall outage taken in September
- Cadillac extended fall outage for upgrade
- Moresby Lake unit down for runner replacements
- Koma Kulshan maintenance outage
- + Mamquam 100% availability

#### Aggregate Power Generation Q3 2018 vs. Q3 2017 (Net GWh)



#### Generation is down:

- Naval Station / North Island / NTC ceased operations in February 2018
- Curtis Palmer lower water flows
- Piedmont maintenance outage in July
- + Manchief higher dispatch
- + Frederickson above-average temperatures, lower hydro reserves

Hydro genera	ation
Curtis Palmer	<u>Mamquam</u>
-45% vs Q3 2017	-9% vs Q3 2017
-30% vs long-term avg.	-2% vs long-term avg.



### **Operations Update**

#### **Tunis Re-start**

- Commercial operation effective October 4, 2018
  - Will operate in dispatchable mode under a 15-year PPA with the Ontario Independent Electricity System Operator (IESO)
  - Capacity payments are based on an annual average capacity of 36.5 MW
  - Earns energy revenues when operates
- 2018 financial result will be a loss due to the maintenance overhauls required to bring the plant back up
  - Going forward, expect to generate ~US\$2 million of Project Adjusted EBITDA annually

### **Update on Recent Outages**

- Kenilworth Gas turbine overhaul completed in early September; used leased engine during overhaul
- Fall maintenance outages at Morris, Koma Kulshan, Moresby Lake, and Cadillac (which was extended for upgrade)

### **Nipigon Long-term Enhanced Dispatch Contract**

- Long-term Enhanced Dispatch Contract (LTEDC) went into effect on November 1, 2018 (through Dec. 2022)
  - To operate in simple-cycle mode and generate on a flexible basis (when needed/economic)
  - LTEDC provides for monthly capacity-type payments
  - Will earn energy revenue when operates, but capacity factor expected to be low
  - Improved economics vs. original PPA
- No overhauls required prior to re-start; plan to upgrade control system in 2019

### **Decommissioning of San Diego Sites**

- Finalizing scope of work with the Navy
- Expect most of the work to be done in first half of 2019
- Total costs may exceed the \$1.7 million accrued
- Cash outlays to occur in 2019



### **Commercial / PPAs**

### Williams Lake (British Columbia)

- Short-term contract extension to June 30, 2019 (or Sept. 30, 2019 at BC Hydro's option)
  - Extension is subject to regulatory approval (BC Utilities Commission)
  - Schedule was recently extended again; decision is expected near year-end 2018 or early 2019
  - Date for termination rights to become effective extended to February 28, 2019
- Appeal of amended air permit (to burn alternative fuels)
  - Decision by the Environmental Appeal Board expected Q1 2019
  - Would proceed with investment in a new fuel shredder only if obtain long-term PPA

#### **Ontario**

- Continuing marketing efforts for Kapuskasing and North Bay sites
- Re-zoning of North Bay recently approved as part of this effort
  - Allows for various industrial uses
- Nothing substantive to report



### **Commercial / Acquisitions**

### **South Carolina Biomass Plants**

- Agreement signed to acquire two plants from EDF Renewables for \$13 million
  - Allendale and Dorchester each 20 MW; in operation since 2013
  - No project-level debt or tax equity to be assumed
- All of the output sold under PPAs with Santee Cooper to 2043
- Closing expected in late Q3 or Q4 2019
- Plants run well, but we see optimization opportunities
  - Availability and output (Atlantic Power biomass standards)
  - Fuel handling
  - Maintenance practices
- ROI is favorable to other external growth options even without optimization
- Expect that optimization initiatives, if successful, would result in very attractive returns







Dorchester

Allendale



### **Q3 2018 Financial Highlights**

### Q3 2018 Financial Results

#### **Project Adjusted EBITDA**

Q3 2018 \$45.4 million vs Q3 2017 \$77.4 million (see bridge on page 11)

- Decline reflects five PPA expirations, short-term PPA extension at Williams Lake and lower water flows at Curtis Palmer
- · Results generally in line with expectations
- On track for full year 2018 guidance (\$170 to \$185 million)

### **Cash Provided by Operating Activities**

Q3 2018 \$19.5 million vs Q3 2017 \$52.9 million (see bridge on page 13)

- Most of decline attributable to lower Project Adjusted EBITDA
- September distribution from Orlando received October 1 (\$3.6 million)

# Continued Debt Repayment

- Amortized \$20 million of term loan and \$0.8 million of project debt in Q3 / \$79.5 million total YTD Sept.
- Consolidated leverage ratio at 9/30/18 of 4.5 times
- Liquidity at 9/30/18 of \$180.6 million, including ~ \$32 million of discretionary cash



### Q3 2018 Financial Highlights (continued)

### Managing Interest Costs and Risk

- · In October, executed fourth re-pricing of term loan and revolver
  - Reduced spread by another 25 bp, to 275 bp over LIBOR
  - Savings (before Q4 transaction cost) of \$1.2 million in 2019 and \$3.25 million over remaining term
- · Exposure to higher interest rates is modest
  - At 9/30/18, more than 96% of our debt was fixed rate or swapped
  - Through September 2019, 92% or more of our debt is either fixed rate or swapped
  - 100 bp change in rates would increase annual interest expense by approx. \$450 thousand in 2019

## **Capital Allocation**

#### **Acquisitions**

- \$12.5 million of cash to acquire remaining 50% interest in Koma Kulshan and buy-out O&M contract
- \$2.6 million for deposit on South Carolina biomass acquisition (expected to close late Q3/Q4 2019)

#### **NCIB Update**

Q3 2018: Shares repurchased and canceled

- 1.4 million common shares at average price of \$2.15/share
  - Total cost \$3.1 million
- 237,500 Series 1 preferred shares
- 5,000 Series 2 preferred shares
- 41,695 Series 3 preferred shares
  - Total cost Cdn\$4.5 million (\$3.4 million US\$ equivalent)

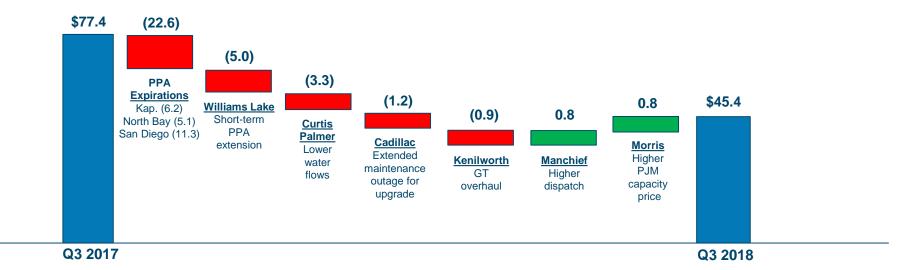
October 2018: Shares repurchased and canceled

- 288 thousand common shares at average price \$2.15/share
  - Total cost \$619 thousand



### Q3 2018 Project Adjusted EBITDA (bridge vs 2017)

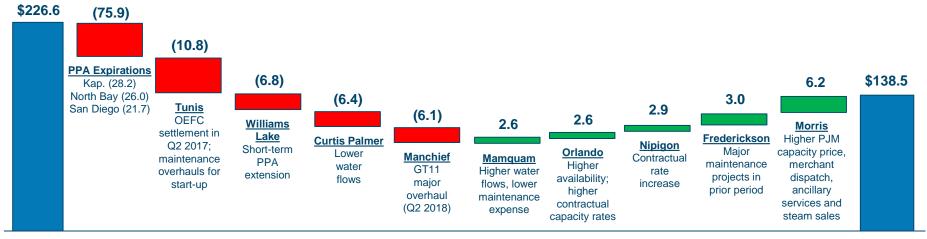
(\$ millions)





### YTD September 2018 Project Adjusted EBITDA (bridge vs 2017)

(\$ millions)



YTD 2017 YTD 2018



### **Q3 and YTD September 2018 Cash Flow Results**

(\$ millions)

	Three months ended Sept. 30		
Unaudited	2018	2017	Change
Cash provided by operating activities	\$19.5	\$52.9	\$(33.4)
Significant uses of cash provided by operating	activities:		
Term loan repayments (1)	(20.0)	(25.0)	5.0
Project debt amortization	(0.8)	(4.4)	3.6
Capital expenditures	(0.1)	(1.5)	1.4
Preferred dividends	(2.1)	(2.3)	0.2

Primary drivers:	
<ul> <li>Lower Project Adjusted EBITDA</li> </ul>	-32.0
<ul> <li>Delayed Orlando distribution</li> </ul>	-3.6
<ul> <li>Lower cash interest payments</li> </ul>	+0.7

	Nine	months ende	ed Sept. 30,
Unaudited	2018	2017	Change
Cash provided by operating activities	\$97.8	\$138.7	\$(40.9)
Significant uses of cash provided by operating	activities:		
Term loan repayments (1)	(70.0)	(77.1)	7.1
Project debt amortization	(9.5)	(9.1)	(0.4)
Capital expenditures	(1.4)	(5.7)	4.3
Preferred dividends	(6.3)	(6.5)	0.2

#### Primary drivers:

- Lower Project Adjusted EBITDA -88.1
- Changes in working capital (primarily related to five PPA expirations) +34.6 Lower cash interest payments
  - +13.9



### Liquidity

(\$ millions)

	Sep 30, 2	018	Jun 30, 2018
Cash and cash equivalents, parent	\$3	39.1	\$49.2
Cash and cash equivalents, projects	_	<u>18.5</u>	<u>31.6</u>
Total cash and cash equivalents		57.6	80.8
Revolving credit facility	20	0.00	200.0
Letters of credit outstanding	<u>(7</u>	7.0)	<u>(77.4)</u>
Availability under revolving credit facility	12	23.0	122.6
Total Liquidity	\$18	30.6	\$203.4
Excludes restricted cash of:	Ş	\$0.3	\$1.9
Consolidated debt (1)	\$70	62.0	\$778.1
Leverage ratio (2)		4.5	3.8

During the second and third quarters, several projects released excess cash to the parent due to lower working capital needs (five projects not in operation).

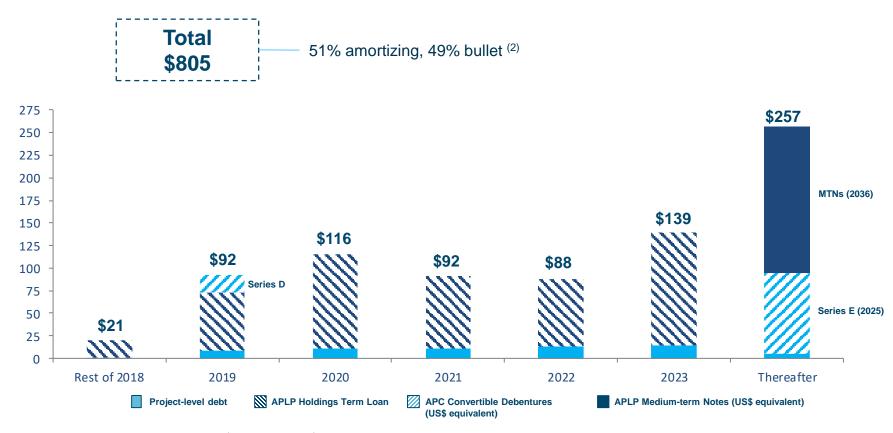
In Q3 2018, we used discretionary cash at parent of \$6.5 million for the repurchase of common and preferred shares, \$12.5 million for the purchase of the remaining interest in Koma Kulshan and the buy-out of the O&M contract, and \$2.6 million for a deposit on two biomass plants in South Carolina (expected to close H2 2019).

<sup>(1)</sup> Before unamortized discount and unamortized deferred financing costs



### Debt Repayment Profile at September 30, 2018 (1)

(\$ millions)

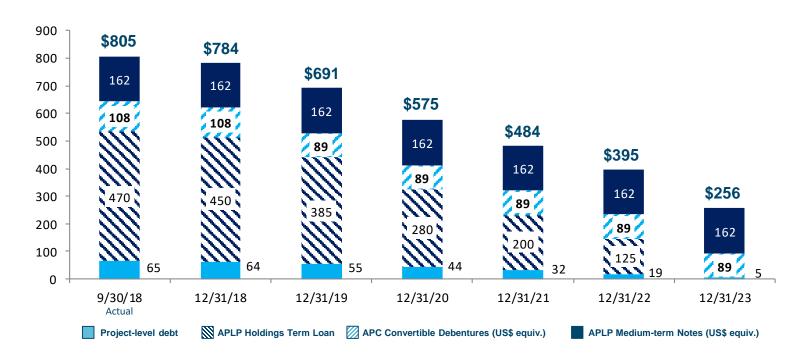


- Project-level non-recourse debt totals \$65, including \$43 at Chambers (equity method); amortizes over the life of the project PPAs (through 2025)
- \$470 amortizing term loan (maturing in April 2023), which has 1% annual amortization and mandatory prepayment via the greater of a 50% sweep or such other amount that is required to achieve a specified targeted debt balance (combined average annual repayment of ~ \$83)
- \$19 (US\$ equivalent) of Series D and \$89 (US\$ equivalent) of Series E convertible debentures (maturing in Dec 2019 and Jan 2025, respectively)
- \$162 (US\$ equivalent) APLP Medium-Term Notes due in 2036



### **Projected Debt Balances through 2023** (1)

(\$ millions)



### Expected Debt Repayment (September 30, 2018 – Year-end 2023):

- Term loan Amortize \$345; \$125 remaining balance due at maturity in April 2023 (2)
- Project debt (proportional) Repay \$60, ending balance \$5
- Series D convertible debentures mature Dec. 2019 (\$19 US\$ equivalent)



# **Bridge of 2018 Project Adjusted EBITDA Guidance to Cash Provided by Operating Activities**

(\$ millions)

	2018 Guidance (as of 3/1/18)	Actual
Project Adjusted EBITDA	\$170 - \$185	\$288.8
Adjustment for equity method projects (1)	(2)	(6.4)
Corporate G&A expense	(22)	(23.6)
Cash interest payments	(45)	(72.0)
Cash taxes	(4)	(4.4)
Other	-	(13.2)
Cash provided by operating activities	\$95 - \$110	\$169.2

Before \$1.4 million credit included in Project Adjusted EBITDA; total expense \$22.2 million.

Note: For purposes of providing a reconciliation of Project Adjusted EBITDA guidance, impact on Cash provided by operating activities of changes in working capital is assumed to be nil.

# 2018 Planned Uses of Cash Provided by Operating Activities:

Term loan repayments	\$90
<ul> <li>Project debt repayments</li> </ul>	~\$10
<ul> <li>Preferred dividends</li> </ul>	~\$8
<ul> <li>Capital expenditures</li> </ul>	~\$2

The Company has not provided guidance for Project income or Net income because of the difficulty of making accurate forecasts and projections without unreasonable efforts with respect to certain highly variable components of these comparable GAAP metrics, including changes in the fair value of derivative instruments and foreign exchange gains or losses. These factors, which generally do not affect cash flow, are not included in Project Adjusted EBITDA.



### **Appendix**

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### **Power Projects and PPA Expiration Dates**

Year	Project	Location	Type	Economic Interest	Net MW	Contract Expiry
	Williams Lake	B.C.	Biomass	100%	66	6/2019 <sup>(1)</sup>
2019	Kenilworth	New Jersey	Nat. Gas	100%	29	9/2019 <sup>(2)</sup>
0000	Oxnard	California	Nat. Gas	100%	49	4/2020 <sup>(3)</sup>
2020	Calstock	Ontario	Biomass	100%	35	6/2020
2021		None e	expiring			
	Manchief	Colorado	Nat. Gas	100%	300	4/2022 (4)
2022	Moresby Lake	B.C.	Hydro	100%	6	8/2022
2022	Frederickson	Washington	Nat. Gas	50.15%	125	8/2022
	Nipigon	Ontario	Nat. Gas	100%	40	12/2022
2023	Orlando	Florida	Nat. Gas	50%	65	12/2023
2024	Chambers	New Jersey	Coal	40%	105	3/2024
	Mamquam	B.C.	Hydro	100%	50	9/2027 (5)
2025 - 2028	Curtis Palmer	New York	Hydro	100%	60	12/2027 <sup>(6)</sup>
	Cadillac	Michigan	Biomass	100%	40	6/2028
	Piedmont	Georgia	Biomass	100%	55	9/2032
2032 - 2037	Tunis	Ontario	Nat. Gas	100%	40	10/2033 <sup>(7)</sup>
2032 - 2037	Morris	Illinois	Nat. Gas	100%	177	12/2034 <sup>(8)</sup>
	Koma Kulshan	Washington	Hydro	100%	13	3/2037



### **Capitalization**

(\$ millions)

	Sep. 30,	2018	Dec. 31,	2017
Long-term debt, incl. current portion (1)				
APLP Medium-Term Notes (2)	\$162.2		\$167.4	
Revolving credit facility	-		-	
Term Loan	470.0		540.0	
Project-level debt (non-recourse)	21.8		31.2	
Convertible debentures (2)	107.9		107.0	
Total long-term debt, incl. current portion	\$762.0	81%	\$845.5	81%
Preferred shares (3)	199.3	21%	215.2	21%
Common equity (4)	(21.5)	(2)%	(18.4)	(2)%
Total shareholders equity	\$177.8	19%	\$196.8	19%
Total capitalization	\$939.8	100%	\$1,042.2	100%

<sup>(1)</sup> Debt balances are shown before unamortized discount and unamortized deferred financing costs

Note: Table is presented on a consolidated basis and excludes equity method projects

<sup>(2)</sup> Period-over-period change due to F/X impacts

<sup>(3)</sup> Par value of preferred shares was approximately \$157 million and \$175 million at Sept. 30, 2018 and December 31, 2017, respectively.

<sup>(4)</sup> Common equity includes other comprehensive income and retained deficit



### Capital Summary at September 30, 2018

(\$ millions)

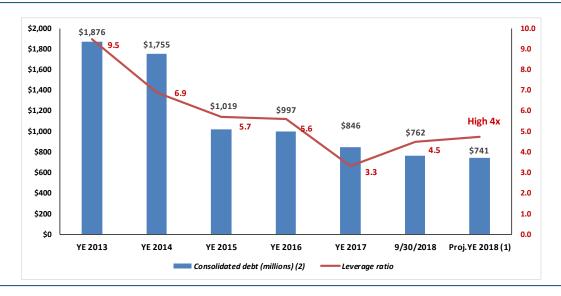
(ψ TriiiiiOri3)			
	Atlantic F	Power Corporation	
	Maturity	Amount	Interest Rate
Convertible Debentures (ATP.DB.D)	12/2019	\$19.1 (C\$24.7)	6.00%
Convertible Debentures (ATP.DB.E)	1/2025	\$88.8 (C\$115.0)	6.00%
	APLP Holding	gs Limited Partnership	
	Maturity	Amount	Interest Rate
Revolving Credit Facility	4/2022	\$0	LIBOR + 3.00% <sup>(1)</sup>
Term Loan	4/2023	\$470.0	3.87%-5.42% (2)
	Atlantic Powe	er Limited Partnership	
	Maturity	Amount	Interest Rate
Medium-term Notes	6/2036	\$162.2 (C\$210)	5.95%
Preferred shares (AZP.PR.A)	N/A	\$82.6 (C\$106.9)	4.85%
Preferred shares (AZP.PR.B)	N/A	\$45.0 (C\$58.3)	5.57%
Preferred shares (AZP.PR.C)	N/A	\$28.9 (C\$37.4)	5.35% <sup>(3)</sup>
	Atlantic Power Transmis	sion & Atlantic Power Generation	
	М	aturity Amount	Interest
Project-level Debt (consolidated)	V	arious \$21.8	6.14%-6.38%
Project-level Debt (equity method)	V	arious \$42.9	4.50%-5.00%



### Strengthening Balance Sheet, Reducing Cash Interest Payments and Corporate Overheads

(\$ millions)

Total net reduction in consolidated debt since YE 2013 of more than \$1.1 billion

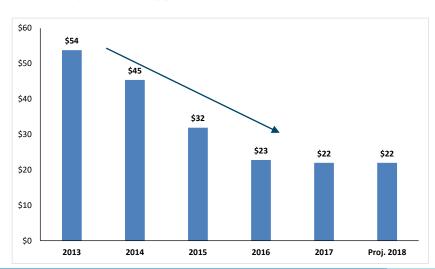


Leverage ratio
expected to increase
by YE 2018 (due to
lower Projected
Adjusted EBITDA),
but we expect
continuing debt
repayment to move it
lower in 2019

### Cash interest payments <sup>(3)</sup> reduced approximately \$85 million (65%) since 2013 (due to debt repayment and re-pricings of credit facilities)



### G&A expense<sup>(4)</sup>: Approx. 60% reduction from 2013 level





### **APLP Holdings Term Loan Cash Sweep Calculation**

#### **APLP Holdings Adjusted EBITDA**

(note: excludes Piedmont; is after majority of Atlantic Power G&A expense)

Less:
Capital expenditures
Cash taxes

= Cash flow available for debt service

Less

APLP Holdings consolidated cash interest (revolver, term loan, MTNs, EPP, Cadillac)

= Cash flow available for cash sweep

Calculate 50% of cash flow available for sweep Compare 50% cash flow sweep to amount required to achieve targeted debt balance

Must repay greater of 50% or the amount required to achieve targeted debt balance for that quarter

#### If targeted debt balance is > 50% of cash flow sweep:

- Repay amount required to achieve target, up to 100% of cash flow available from sweep
- Remaining amount, if any, to Company

#### If targeted debt balance is < 50% of cash flow sweep:

- Repay 50% minimum
- Remaining 50% to Company

Expect cash sweep to average 65% to 70% over the life of the loan, though higher in early years, and with considerable variability from year to year

Expect > 80% of principal to be repaid by maturity through mandatory and targeted repayments

#### Notes:

The cash sweep calculation occurs at each quarter-end. Targeted debt balances are specified in the credit agreement for each quarter through maturity.



### **APLP Holdings Credit Facilities – Financial Covenants**

Fiscal Quarter	Leverage Ratio	Interest Coverage Ratio
9/30/2018	5.00:1.00	3.00:1.00
12/31/2018	5.00:1.00	3.00:1.00
3/31/2019	5.00:1.00	3.00:1.00
6/30/2019	5.00:1.00	3.25:1.00
9/30/2019	5.00:1.00	3.25:1.00
12/31/2019	5.00:1.00	3.25:1.00
3/31/2020	5.00:1.00	3.25:1.00
6/30/2020	4.25:1.00	3.50:1.00
9/30/2020	4.25:1.00	3.50:1.00
12/31/2020	4.25:1.00	3.50:1.00
3/31/2021	4.25:1.00	3.50:1.00
6/30/2021	4.25:1.00	3.75:1.00
9/30/2021	4.25:1.00	3.75:1.00
12/31/2021	4.25:1.00	3.75:1.00
3/31/2022	4.25:1.00	3.75:1.00
6/30/2022	4.25:1.00	4.00:1.00
9/30/2022	4.25:1.00	4.00:1.00
12/31/2022	4.25:1.00	4.00:1.00
3/31/2023	4.25:1.00	4.00:1.00

#### Leverage ratio:

**Consolidated debt to Adjusted EBITDA**, calculated for the trailing four quarters.

**Consolidated debt** includes both long-term debt and the current portion of long-term debt at APLP Holdings, specifically the amount outstanding under the term loan and the amount borrowed under the revolver, if any, the Medium Term Notes, and consolidated project debt (Epsilon Power Partners and Cadillac).

Adjusted EBITDA is calculated as the Consolidated Net Income of APLP Holdings plus the sum of consolidated interest expense, tax expense, depreciation and amortization expense, and other non-cash charges, minus non-cash gains. The Consolidated Net Income includes an allocation of the majority of Atlantic Power G&A expense. It also excludes earnings attributable to equity-owned projects but includes cash distributions received from those projects.

### **Interest Coverage ratio**:

Adjusted EBITDA to consolidated cash interest payments, calculated for the trailing four quarters.

Adjusted EBITDA is defined above.

**Consolidated cash interest payments** include interest payments on the debt included in the Consolidated debt ratio defined above.

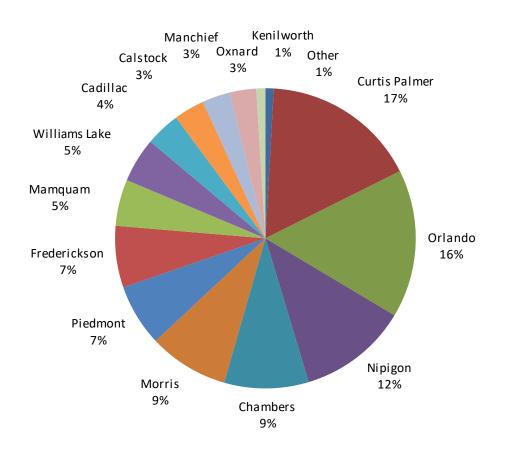
Note, the project debt, Project Adjusted EBITDA and cash interest expense for Piedmont are not included in the calculation of these ratios because the project is not included in the collateral package for the credit facilities.



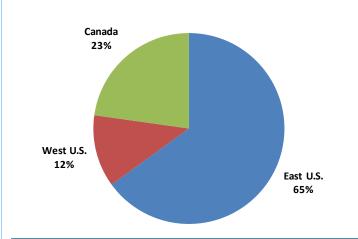
### Project Adjusted EBITDA and Cash Flow Diversification by Project

### Nine months ended September 30, 2018

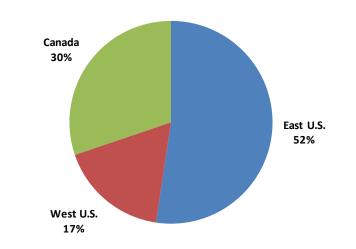
#### **Project Adjusted EBITDA by Project**



### Project Adjusted EBITDA by Segment (1)



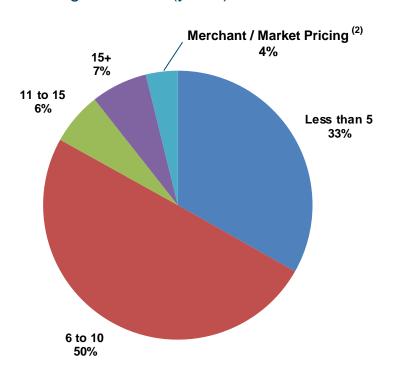
#### Cash Distributions from Projects by Segment (2)



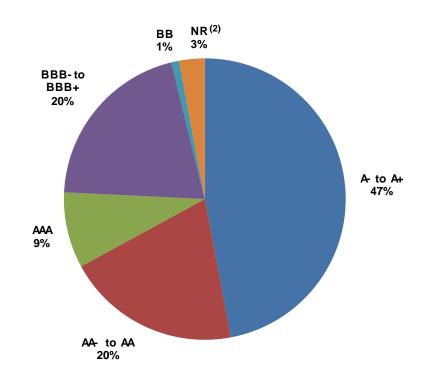


# Majority of Cash Flows Covered by Contracts with More Than 5 Years Remaining Contracted projects have an average remaining PPA life of 6.3 years (1)

### Remaining PPA Term (years) (1)



### Pro Forma Offtaker Credit Rating (1)



Approximately two-thirds of 2018 Project Adjusted EBITDA generated from PPAs that expire after 2022



### Results Summary, Q3 and YTD Sept 2018 vs Q3 and YTD Sept 2017

Summar	y of Financial and Operating Results	Three mont	hs ended	Nine mon	ths ended	
Odmina	y or i manoiar and operating results	Sep	tember 30	September 30		
		2018	2017	2018	2017	
	Financial Results					
	Project revenue	\$65.4	\$108.6	\$211.6	\$331.0	
	Project income (loss)	26.2	(20.9)	68.0	(7.7)	
	Net (loss) income attributable to Atlantic Pow er Corp.	(3.2)	(32.9)	12.1	(57.5)	
	Cash provided by operating activities	19.5	52.9	97.8	138.7	
	Project Adjusted EBITDA	45.4	77.4	138.5	226.6	
	Operating Results					
	Aggregate power generation (net GWh)	1,234.6	1,437.0	3,335.0	3,720.0	
	Weighted average availability	94.3%	98.6%	95.4%	92.9%	
		Three mont	hs ended	Nine mont	hs ended	
		Sep	tember 30	Sept	tember 30	
Segmen	t Results	2018	2017	2018	2017	
	Project income (loss)					
	East U.S.	\$12.7	\$15.0	\$51.5	(\$16.4)	
	West U.S.	12.6	(46.2)	4.4	(46.4)	
	Canada	1.2	9.4	9.8	51.6	
	Un-allocated Corporate	(0.3)	0.9	2.3	3.5	
	Total	26.2	(20.9)	68.0	(7.7)	
	Project Adjusted EBITDA					
	East U.S.	\$25.5	\$30.6	\$89.8	\$86.8	
	West U.S.	11.5	21.7	16.9	41.5	
	Canada	8.3	24.6	31.5	97.3	
	Un-allocated Corporate	0.1	0.5	0.3	1.0	
	Total	45.4	77.4	138.5	226.6	



### **YTD September 2018 Operational Performance:**

### Lower generation due to San Diego PPA expirations, but availability improved

#### **Safety: Total Recordable Incident Rate**



#### **Availability (weighted average)**

(2) 2016 BLS data, generation companies = 1.0

	YTD 2018	YTD 2017
East U.S.	95.8%	94.1%
West U.S.	94.6%	89.9%
Canada	95.4%	91.8%
Total	95.4%	92.9%

#### Higher availability factor:

- + Frederickson maintenance outage in prior period
- + Mamquam forced outage in prior period
- + Orlando shorter spring outage in 2018
- + Kenilworth maintenance outage in prior period
- Manchief gas turbine overhaul in 2018
- Moresby Lake maintenance outage in 2018

#### Aggregate Power Generation YTD Sept 2018 vs. YTD Sept 2017 (Net GWh)



#### **Generation is down:**

- Naval Station / North Island / NTC ceased operations in February 2018
- Curtis Palmer lower water flows
- Piedmont maintenance outage
- Selkirk was sold in Q4 2017
- + Manchief higher dispatch
- Orlando shorter spring maintenance outage this year
- Morris higher PJM dispatch
- + Mamquam higher water flows in 2018, forced outage in prior period

Hydro	generation
y a . o	generation

<u>Curtis Palmer</u> <u>Mamquam</u> -23% vs YTD Sept 2017 +17% vs YTD Sept. 2017

-6% vs long-term avg. +15% vs long-term avg.



### Project Income (Loss) by Project, Q3 and YTD Sept 2018 vs Q3 and YTD Sept 2017

(\$ millions)		Three month	ns ended	Nine months ended			
		Septe	ember 30	Septe	ember 30		
		2018	2017	2018	2017		
Ea	ast U.S.						
	Cadillac	(\$0.6)	\$0.5	\$1.4	\$2.3		
	Curtis Palmer	(0.3)	2.9	12.7	19.1		
	Kenilworth	(0.5)	0.3	(0.6)	(0.2)		
	Morris	2.1	1.6	6.9	2.3		
	Piedmont	4.0	1.5	4.2	(1.7)		
	Chambers <sup>(1)</sup>	0.5	1.1	5.2	(42.8)		
	Orlando <sup>(1)</sup>	7.5	7.1	21.7	16.2		
	Selkirk (1) (2)		-	-	(11.6)		
	Total	12.7	15.0	51.5	(16.4)		
W	est U.S.						
	Manchief	1.8	1.0	(3.9)	2.2		
	Naval Station	(0.5)	(20.2)	(1.8)	(19.5)		
	Naval Training Center	(0.4)	(19.1)	(1.6)	(17.8)		
	North Island	(0.5)	(12.4)	(1.5)	(11.9)		
	Oxnard	3.6	3.4	0.9	8.0		
	Frederickson (1)	1.9	1.0	5.2	(8.0)		
	Koma Kulshan <sup>(3)</sup>	6.7	0.1	7.1	0.6		
	Total	12.6	(46.2)	4.4	(46.4)		
Ca	anada						
	Calstock	0.9	0.9	3.2	2.5		
	Kapuskasing	(0.1)	1.4	(0.4)	14.3		
	Mamquam	1.3	1.2	6.0	3.5		
	Nipigon	(0.5)	1.1	0.4	3.1		
	North Bay	(0.1)	1.3	(0.2)	14.6		
	Williams Lake	0.5	3.7	5.7	7.4		
	Other	(0.8)	(0.2)	(4.9)	6.2		
	Total	1.2	9.4	9.8	51.6		
To	otals						
Co	onsolidated projects	16.6	(31.1)	33.2	27.2		
Ec	quity method projects	9.9	9.3	32.5	(38.4)		
<u>Ur</u>	n-allocated corporate	(0.3)	0.9	2.3	3.5		
To	otal Project Income (Loss)	\$26.2	(\$20.9)	\$68.0	(\$7.7)		



### Project Adjusted EBITDA by Project, Q3 and YTD Sept 2018 vs Q3 and YTD Sept 2017

(\$ millions)

			e months		e months
		ended Septe		ended Septe	
E. (US	A	2018	2017	2018	2017
East U.S. Cadillac	Accounting Consolidated	\$0.7	\$1.9	\$5.4	\$6.4
Cadillac Curtis Palmer	Consolidated	φυ. <i>τ</i> 3.5	\$1.9 6.8	ъэ.4 24.3	ან.4 30.8
Kenilworth	Consolidated	3.5 0.1	1.0	24.3 1.4	30.8 1.7
Morris	Consolidated	4.3	3.5	1. <del>4</del> 12.5	6.3
Piedmont	Consolidated	4.3 5.8	3.5 6.0	12.5 9.7	6.3 9.5
		3.1		13.2	12.5
Chambers (1)	Equity method		3.8		
Orlando (1)	Equity method	7.9	7.7	23.2	20.7
Selkirk (1) (2)	Equity method		0.0		(1.0)
Total		25.5	30.6	89.8	86.8
West U.S.					
Manchief	Consolidated	4.6	3.8	4.4	10.5
Naval Station	Consolidated	(0.5)	4.1	(0.7)	8.1
Naval Training Center	Consolidated	(0.4)	2.2	(0.9)	4.3
North Island	Consolidated	(0.5)	3.6	(0.6)	7.1
Oxnard	Consolidated	4.7	4.4	4.1	4.0
Frederickson (1)	Equity method	3.4	3.5	9.7	6.6
Koma Kulshan <sup>(3)</sup>	Consolidated	0.2	0.1	0.9	0.9
Total		11.5	21.7	16.9	41.5
Canada					
Calstock	Consolidated	1.5	1.5	4.8	4.1
Kapuskasing	Consolidated	(0.1)	6.1	(0.4)	27.8
Mamquam	Consolidated	1.7	1.6	7.3	4.7
Mores by Lake	Consolidated	(0.3)	0.2	0.1	0.4
Nipigon	Consolidated	4.9	4.4	17.1	14.3
North Bay	Consolidated	(0.1)	5.0	(0.2)	25.8
Tunis	Consolidated	(0.2)	(0.2)	(4.3)	6.5
Williams Lake	Consolidated	0.9	5.9	7.0	13.8
Total		8.3	24.6	31.5	97.3
Totals					
Consolidated projects		30.9	61.7	91.4	185.9
Equity method projects		14.5	15.2	46.8	39.7
Un-allocated corporate		0.1	0.5	0.3	1.0
Total Project Adjusted EE	RITDA	\$45.4	\$77.4	\$138.5	\$226.6
Total i Toject Aujusteu LL		Ψ+υ.+	Ψ11.7	ψ130.3	Ψ220.0

	Three months ended September 30		Nine months ended September 30			
	2018	2017	2018	2017		
Total Project Adjusted EBITDA	\$45.4	\$77.4	\$138.5	\$226.6		
Change in fair value of derivative instrument:	-	2.0	(3.5)	5.8		
Depreciation and amortization	25.0	36.6	78.0	105.6		
Interest, net	(0.6)	2.5	2.7	8.0		
Impairment	-	57.3	-	57.3		
Other project (income) expense	(5.2)	(0.1)	(6.7)	57.6		
Project income	\$45.4	\$77.4	\$68.0	(\$7.7)		
Administration	5.7	5.5	17.9	17.6		
Interest expense, net	14.6	13.8	40.7	49.5		
Foreign exchange loss (gain)	4.5	9.4	(9.1)	17.7		
Other income, net	2.5	-	0.3	-		
(Loss) income before income taxes	(1.1)	(49.6)	18.2	(92.5)		
Income tax expense (benefit)	3.6	(15.9)	7.7	(38.5)		
Net (loss) income	(\$4.7)	(\$33.7)	\$10.5	(\$54.0)		
Net (loss) income	(1.5)	(8.0)	(1.6)	3.5		
Net (loss) income attributable to Atlantic	(\$3.2)	(\$32.9)	\$12.1	(\$57.5)		



### Cash Distributions from Projects by Quarter, 2017 and 2018

(\$ millions), Unaudited

	Q1 2017	Q2 2017	Q3 2017	Q4 2017	FY 2017		Q1 2018	Q2 2018	Q3 2018	YTD 2018
East U.S.	2017	2017	2011	2017	2017	•	2010	2010	2010	2010
Cadillac	\$0.3	\$1.3	\$1.0	\$1.0	\$3.5		\$0.3	\$1.3	\$1.0	\$2.5
Curtis Palmer	9.9	13.5	8.5	7.5	39.3		9.5	13.0	2.7	25.1
Kenilworth	0.7	0.7	0.2	0.7	2.3		1.4	0.5	(0.0)	1.8
Morris	0.5	0.3	(1.2)	5.6	5.1		6.9	3.4	1.5	11.9
Piedmont	0.0	0.0	0.0	2.3	2.3		1.3	1.3	6.0	8.5
Chambers (1)	3.4	0.0	3.2	0.0	6.6		0.0	5.9	0.0	5.9
Orlando <sup>(1)</sup>	1.6	7.2	9.6	9.4	27.8		2.6	9.7	6.4	18.6
Selkirk (1)(2)	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0
Total	16.3	22.8	21.3	26.5	86.9	·	21.8	35.0	17.5	\$74.3
West U.S.										
Manchief	1.9	1.0	4.2	2.8	9.9		3.2	0.6	4.2	8.0
Naval Station	1.5	1.7	4.0	1.7	8.8		1.2	(0.7)	(0.4)	0.0
Naval Training Center	8.0	0.7	2.2	1.1	4.8		0.8	(0.5)	(0.4)	(0.0)
North Island	1.4	1.3	3.4	2.0	8.1		1.4	(0.7)	(0.4)	0.3
Oxnard	(0.3)	(1.4)	(2.0)	7.6	3.9		(0.2)	(0.2)	5.3	4.9
Frederickson (1)	1.9	3.2	2.4	3.1	10.5		4.0	3.0	3.4	10.4
Koma Kulshan <sup>(3)</sup>	0.3	0.0	0.5	0.0	0.8		0.6	0.1	0.4	1.1
Total	7.6	6.4	14.5	18.3	46.8	·	11.0	1.8	12.0	24.7
Canada										
Calstock	0.7	1.6	0.0	1.7	3.9		2.9	1.8	(0.1)	4.7
Kapuskasing	6.7	14.9	6.0	4.7	32.4		6.3	(0.2)	(0.1)	6.0
Mamquam	0.5	1.5	2.3	0.9	5.2		1.9	2.7	2.6	7.2
Mores by Lake	0.3	(0.3)	0.1	0.3	0.4		0.6	(0.1)	(0.2)	0.3
Nipigon	5.5	4.8	4.3	2.9	17.5		10.0	5.7	2.4	18.1
North Bay	7.1	14.5	5.3	4.0	30.8		6.6	(0.1)	(0.1)	6.4
Tunis	(0.7)	6.6	(0.2)	(1.6)	4.2		(0.5)	(3.1)	(0.5)	(4.1)
Williams Lake	2.4	2.1	6.5	3.8	14.8		4.0	1.2	(0.9)	4.2
Total	22.4	45.7	24.3	16.7	109.1	•	31.7	8.0	3.2	42.9
<b>Total Cash Distributions</b>	\$46.2	\$75.0	\$60.2	\$61.4	\$242.8	·	\$64.5	\$44.7	\$32.8	\$141.9
Consolidated	39.0	64.7	44.5	48.9	197.1		57.4	26.0	23.0	106.3
Equity Method	7.2	10.3	15.7	12.5	45.7		7.1	18.8	9.8	35.7



### **Non-GAAP Disclosures**

Project Adjusted EBITDA is not a measure recognized under GAAP and does not have a standardized meaning prescribed by GAAP, and is therefore unlikely to be comparable to similar measures presented by other companies. Investors are cautioned that the Company may calculate this non-GAAP measure in a manner that is different from other companies. The most directly comparable GAAP measure is Project income (loss). Project Adjusted EBITDA is defined as project income (loss) plus interest, taxes, depreciation and amortization (including non-cash impairment charges) and changes in the fair value of derivative instruments. Management uses Project Adjusted EBITDA at the project level to provide comparative information about project performance and believes such information is helpful to investors. A reconciliation of Project Adjusted EBITDA to Project income (loss) and to Net income (loss) by segment and on a consolidated basis is provided on page 33-34.

Investors are cautioned that the Company may calculate these measures in a manner that is different from other companies.

\$ millions, unaudited	Three montl	ns ended	Nine months ended		
	Septe	mber 30,	Septe	mber 30,	
	2018	2017	2018	2017	
Net (loss) income attributable to Atlantic Power Corporation	(\$3.2)	(\$32.9)	\$12.1	(\$57.5)	
Net (loss) income attributable to preferred share dividends of a subsidiary company	(1.5)	(0.8)	(1.6)	3.5	
Net (loss) income	(\$4.7)	(\$33.7)	\$10.5	(\$54.0)	
Income tax expense (benefit)	3.6	(15.9)	7.7	(38.5)	
(Loss) income from operations before income taxes	(1.1)	(49.6)	18.2	(92.5)	
Administration	5.7	5.5	17.9	17.6	
Interest expense, net	14.6	13.8	40.7	49.5	
Foreign exchange loss (gain)	4.5	9.4	(9.1)	17.7	
Other expense, net	2.5	-	0.3	-	
Project income (loss)	\$26.2	(\$20.9)	\$68.0	(\$7.7)	
Reconciliation to Project Adjusted EBITDA					
Depreciation and amortization	\$25.0	\$36.6	\$78.0	\$105.6	
Interest, net	(0.6)	2.5	2.7	8.0	
Change in the fair value of derivative instruments	-	2.0	(3.5)	5.8	
Impairment	-	57.3	-	57.3	
Other project (income) expense	(5.2)	(0.1)	(6.7)	57.6	
Project Adjusted EBITDA	\$45.4	\$77.4	\$138.5	\$226.6	



# Reconciliation of Net Income (Loss) to Project Adjusted EBITDA by Segment, Q3 2018 vs Q3 2017

(\$ millions)

#### Three months ended September 30, 2018

	•	•	•	Un-allocated	ed	
	East U.S.	West U.S.	Canada	Corporate	Consolidated	
Net income (loss) attributable to Atlantic Power Corporation	\$12.7	\$12.6	\$1.2	(\$29.7)	(\$3.2)	
Net loss attributable to preferred share dividends of a subsidiary company	-	-	-	(1.5)	(1.5)	
Net income (loss)	12.7	12.6	1.2	(31.2)	(4.7)	
Income tax expense	-	-	-	3.6	3.6	
Income (loss) before income taxes	12.7	12.6	1.2	(27.6)	(1.1)	
Administration	-	-	-	5.7	5.7	
Interest expense, net	-	-	-	14.6	14.6	
Foreign exchange loss	-	-	-	4.5	4.5	
Other expense, net	-	-	-	2.5	2.5	
Project Income	12.7	12.6	1.2	(0.3)	26.2	
Change in fair value of derivative instruments	0.5	-	(8.0)	0.3		
Depreciation and amortization	11.6	5.5	7.9	-	25.0	
Interest, net	0.7	(1.3)	-	-	(0.6)	
Other project (income) expense	-	(5.3)	-	0.1	(5.2)	
Project Adjusted EBITDA	\$25.5	\$11.5	\$8.3	\$0.1	\$45.4	

#### Three months ended September 30, 2017

	<u> </u>	Un-allocated					
	East U.S.	West U.S.	Canada	Corporate	Consolidated		
Net income (loss) attributable to Atlantic Power Corporation	\$15.0	(\$46.2)	\$9.4	(\$11.1)	(\$32.9)		
Net loss attributable to preferred share dividends of a subsidiary company	-	-	-	(0.8)	(0.8)		
Net income (loss)	15.0	(46.2)	9.4	(11.9)	(33.7)		
Income tax benefit	-	-	-	(15.9)	(15.9)		
Income (loss) before income taxes	15.0	(46.2)	9.4	(27.8)	(49.6)		
Administration	-	-	-	5.5	5.5		
Interest expense, net	-	-	-	13.8	13.8		
Foreign exchange loss	-	-	-	9.4	9.4		
Project income (loss)	15.0	(46.2)	9.4	0.9	(20.9)		
Change in fair value of derivative instruments	1.3	-	1.3	(0.6)	2.0		
Depreciation and amortization	11.8	10.6	14.0	0.2	36.6		
Interest, net	2.5	-	-	-	2.5		
Impairment	-	57.3	-	-	57.3		
Other project income	-	-	(0.1)	-	(0.1)		
Project Adjusted EBITDA	\$30.6	\$21.7	\$24.6	\$0.5	\$77.4		



# Reconciliation of Net Income (Loss) to Project Adjusted EBITDA by Segment, YTD Sept 2018 vs YTD Sept 2017

(\$ millions)

#### Nine months ended September 30, 2018

		Un-allocated					
	East U.S.	West U.S.	Canada	Corporate	Consolidated		
Net income (loss) attributable to Atlantic Power Corporation	\$51.5	\$4.4	\$9.8	(\$53.6)	\$12.1		
Net loss attributable to preferred share dividends of a subsidiary company	-	-	-	(1.6)	(1.6)		
Net income (loss)	51.5	4.4	9.8	(55.2)	10.5		
Income tax expense	-	-	-	7.7	7.7		
Net income (loss) before income taxes	51.5	4.4	9.8	(47.5)	18.2		
Administration	-	-	-	17.9	17.9		
Interest expense, net	-	-	-	40.7	40.7		
Foreign exchange gain	-	-	-	(9.1)	(9.1)		
Other expense, net	-	-	-	0.3	0.3		
Project income	51.5	4.4	9.8	2.3	68.0		
Change in fair value of derivative instruments	0.8	-	(2.2)	(2.1)	(3.5)		
Depreciation and amortization	34.8	19.2	23.9	0.1	78.0		
Interest, net	2.7	-	-	-	2.7		
Other project income	-	(6.7)	-	=	(6.7)		
Project Adjusted EBITDA	\$89.8	\$16.9	\$31.5	\$0.3	\$138.5		

#### Nine months ended September 30, 2017

	Un-allocated				
	East U.S.	West U.S.	Canada	Corporate	Consolidated
Net (loss) income attributable to Atlantic Power Corporation	(\$16.4)	(\$46.4)	\$51.6	(\$46.3)	(\$57.5)
Net income attributable to preferred share dividends of a subsidiary company	-	-	-	3.5	3.5
Net (loss) income	(16.4)	(46.4)	51.6	(42.8)	(54.0)
Income tax benefit	-	-	-	(38.5)	(38.5)
Net (loss) income before income taxes	(16.4)	(46.4)	51.6	(81.3)	(92.5)
Administration	-	-	-	17.6	17.6
Interest expense, net	-	-	-	49.5	49.5
Foreign exchange loss	-	-	-	17.7	17.7
Project (loss) income	(16.4)	(46.4)	51.6	3.5	(7.7)
Change in fair value of derivative instruments	3.3	-	5.4	(2.9)	5.8
Depreciation and amortization	34.2	30.6	40.4	0.4	105.6
Interest, net	8.0	-	-	-	8.0
Impairment	-	57.3	-	-	57.3
Other project expense (income)	57.7	-	(0.1)	=	57.6
Project Adjusted EBITDA	\$86.8	\$41.5	\$97.3	\$1.0	\$226.6