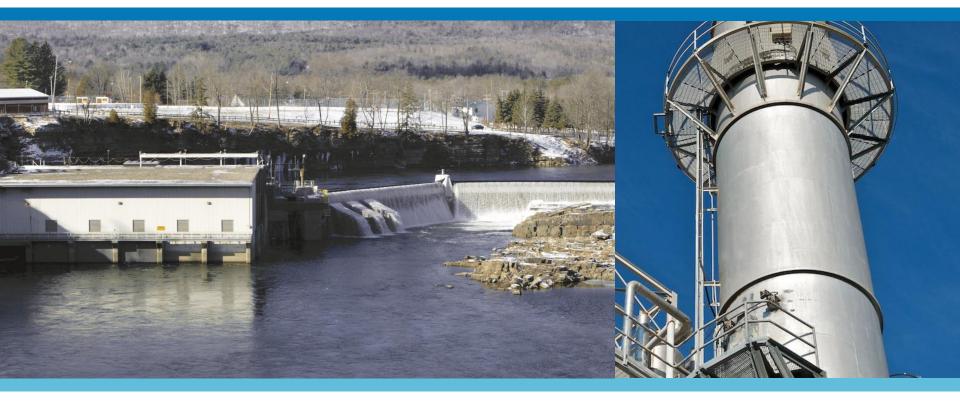
# AtlanticPower Corporation



### Q4 and Year End 2017 Financial Results Conference Call

March 2, 2018



#### **Cautionary Note Regarding Forward-Looking Statements**

To the extent any statements made in this presentation contain information that is not historical, these statements are forward-looking statements or forward-looking information, as applicable, within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended, and under Canadian securities law (collectively "forward-looking statements").

Forward-looking statements can generally be identified by the use of words such as "should," "intend," "may," "expect," "believe," "anticipate," "cottinue," "plan," "project," "will," "could," "would," "target," "potential" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Although Atlantic Power Corporation ("AT", "Atlantic Power" or the "Company") believes that the expectations reflected in such forwardlooking statements are reasonable, such statements involve risks and uncertainties and should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not or the times at or by which such performance or results will be achieved. Please refer to the factors discussed under "Risk Factors" and "Forward-Looking Information" in the Company's periodic reports as filed with the Securities and Exchange Commission from time to time for a detailed discussion of the risks and uncertainties affecting the Company, including, without limitation, the outcome or impact of the Company's business strategy to increase the intrinsic value of the Company on a per-share basis through disciplined management of its balance sheet and cost structure and investment of its discretionary cash in a combination of organic and external growth projects, acquisitions, and on the Company's business of any such actions. Although the forward-looking statements, and the differences may be material. These forward-looking statements are made as of the date of this news release and, except as expressly required by applicable law, the Company assumes no obligation to update or revise them to reflect new events or circumstances. The Company's ability to achieve its longer-term goals, including those described in this news release, is based on significant assumptions relating to and including, among other things, the general conditions. The Compan

#### **Disclaimer – Non-GAAP Measures**

**Project Adjusted EBITDA** is not a measure recognized under GAAP and does not have a standardized meaning prescribed by GAAP, and is therefore unlikely to be comparable to similar measures presented by other companies. Investors are cautioned that the Company may calculate this non-GAAP measure in a manner that is different from other companies. The most directly comparable GAAP measure is Project income (loss). Project Adjusted EBITDA is defined as project income (loss) plus interest, taxes, depreciation and amortization (including non-cash impairment charges), and changes in the fair value of derivative instruments. Management uses Project Adjusted EBITDA at the project level to provide comparative information about project performance and believes such information is helpful to investors. A reconciliation of Project Adjusted EBITDA to Project income (loss) and to Net income (loss) by segment and on a consolidated basis is provided on slides 40 and 41.

**Cash Distributions from Projects** is the amount of cash distributed by the projects to the Company out of available project cash flow after all project-level operating costs, interest payments, principal repayment, capital expenditures and working capital requirements. It is not a non-GAAP measure. Project Adjusted EBITDA, a non-GAAP measure, is the most comparable measure, but it is before debt service, capital expenditures and working capital requirements. The Company has provided a bridge of Project Adjusted EBITDA to Cash Distributions from Projects on slides 37 and 38.

All amounts in this presentation are in US\$ and approximate unless otherwise stated.



# Agenda

### Q4 and Full Year 2017

- 2017 Highlights and 2018 Outlook
- Operations Review
- Commercial Review / PPAs
- Financial Results
- 2018 Guidance
- Liquidity and Balance Sheet Update
- Q&A



# **2017 Highlights and Recent Developments**

Financial Results	<ul> <li>Project Adjusted EBITDA exceeded Company's 2017 guidance range <ul> <li>Cash provided by operating activities also was better than the Company's estimate</li> </ul> </li> <li>Ended the year with \$198 million of liquidity</li> </ul>
	Reduced risk by paying down \$166 million of debt
Balance	- Significant reduction in leverage ratio to 3.3 times (though will increase in 2018)
Sheet	<ul> <li>Improved debt maturity profile by redeeming Piedmont (2018 maturity) and most of 2019 convertible debenture maturities</li> </ul>
	Reduced cash interest payments; reduced spread on revolver by 150 bp to 350 bp
Capital Allocation	<ul> <li>In current market environment, debt reduction and equity repurchases offer higher returns than acquisitions</li> <li>Elected to retain ownership of Piedmont and pay off debt early</li> <li>Also undertook modest repurchases of common and preferred shares</li> </ul>
Costs	<ul> <li>Maintained overhead costs in line with 2016 level (down ~60% from 2013)</li> </ul>



AtlanticPower Corporation

Operations	<ul> <li>Implementing best practices across fleet</li> <li>Estimated fuel cost savings of approximately \$3 million in 2017 as a result of heat rate and equipment improvements</li> <li>Completed permit requirements for Tunis restart; targeting third quarter 2018</li> </ul>
PPAs	<ul> <li>Despite challenging power market environment, executed new contracts for Nipigon, Williams Lake and three projects in San Diego         <ul> <li>Long-term Enhanced Dispatch Contract for Nipigon has favorable economics vs. PPA</li> <li>Short-term extension for Williams Lake; bridge to possible longer-term contract in 2019</li> <li>Site control for the three San Diego projects remains the key hurdle; challenging path</li> </ul> </li> <li>Launched initiative to repurpose mothballed Ontario sites if feasible (North Bay and Kapuskasing)</li> </ul>
Growth	<ul> <li>Most of our discretionary capital allocation in 2017 focused on debt repayment, equity repurchases and internal uses (better returns)</li> <li>Ongoing Combined Heat and Power (CHP) development strategy; long lead time</li> <li>Difficult market for acquisitions (poor risk/reward) <ul> <li>Taking opportunistic approach to contracted assets where we have expertise</li> <li>Allocating more resources to this effort</li> </ul> </li> </ul>



# **Outlook for 2018 and Beyond**

Initiated 2018 Guidance	<ul> <li>Lower Project Adjusted EBITDA and operating cash flow</li> <li>Mostly reflects impact of expiring PPAs (or extensions on lower terms) and non-recurrence of OEFC settlement</li> </ul>
Balance Sheet and Credit Profile	<ul> <li>Still expect to repay approximately \$100 million of debt in 2018, and a total of \$450 million in 2018 through 2022</li> <li>Higher leverage ratio in 2018 (lower EBITDA), but expected to decline in 2019 and beyond</li> <li>Stable liquidity</li> </ul>
Capital Allocation	<ul> <li>Approximately \$40 million of discretionary cash</li> <li>Continue disciplined, rational approach to capital allocation</li> <li>NCIB in place and other purchase options available to consider open market repurchases of securities, including common shares, convertible debentures and preferred shares</li> </ul>
Costs	<ul> <li>Remain focused on improvements where possible, at both corporate and operating levels</li> <li>Operations team has identified \$2 million of recurring maintenance cost savings for 2018         <ul> <li>Also eliminated another \$2 million of planned maintenance spend from future periods</li> <li>Other modest cost reductions (rent)</li> </ul> </li> </ul>



# **Outlook for 2018 and Beyond (continued)**

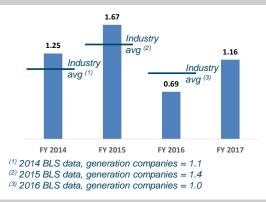
PPAs	<ul> <li>Average remaining PPA life of approximately seven years</li> <li>Most of the Project Adjusted EBITDA impact from PPA expirations through 2021 occurs in 2018</li> <li>Approximately two-thirds of 2018 estimated Project Adjusted EBITDA is from projects under PPAs that expire after 2022</li> <li>Even with declining EBITDA, PPAs provide significant cash flow available for capital</li> </ul>
	<ul> <li>Even with declining EBTDA, TTAS provide significant cash now available for capital allocation</li> <li>Expect to achieve net debt level of approximately zero by about 2025</li> </ul>
Growth	<ul> <li>Patient and disciplined approach as markets remain fully valued</li> <li>Focused on earning in excess of our cost of capital without taking on undue risk</li> </ul>
Valuation	<ul> <li>Intrinsic value framework (NPV of future cash flows)</li> <li>Range of values depending on estimates of various outcomes (not a point forecast) <ul> <li>Generally assume modest recovery in the level of power prices</li> <li>Believe hydro assets have strong value post-PPA</li> <li>Recontracting potential for some gas plants and option value on other plants</li> </ul> </li> <li>Current share price represents a significant discount to our base case estimates of intrinsic value</li> </ul>

### AtlanticPower

### **Full Year 2017 Operational Performance:**

Lower generation primarily due to curtailment of the Ontario gas plants

#### Safety: Total Recordable Incident Rate



#### Availability (weighted average)

	FY 2017	FY 2016
East U.S.	88.8%	93.1%
West U.S.	92.1%	92.1%
Canada	92.8%	95.3%
Total	90.3%	93.3%

#### Availability factor modestly lower:

- Frederickson and Kenilworth planned maintenance outages in 2017
- Mamquam and Williams Lake forced outages in 2017
- + Morris planned maintenance in 2016

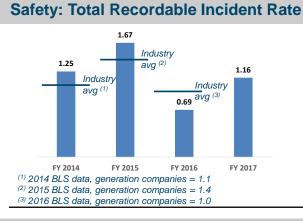
#### Aggregate Power Generation YTD 2017 vs. YTD 2016 (Net GWh) 5,914 5,014 (15%) 2,478 2.430 1,977 1,601 1,507 2% 935 (53%) 6% FY 2016 FY 2016 FY 2016 FY 2017 FY 2017 FY 2016 FY 2017 FY 2017 East U.S. West U.S. Canada **Total**

#### Generation is down:

- Kapuskasing / Nipigon / North Bay were not in operation for 2017 under the enhanced dispatch contracts with the IESO
  - In 2016, these plants generated 929 GWh in the period
- Mamquam weir replacement and lower water flows
- Selkirk lower merchant dispatch; asset was sold in Q4 2017
- + Curtis Palmer higher water flows versus 2016
- + Morris planned maintenance in 2016

# **Q4 2017 Operational Performance:**

Lower generation primarily due to Ontario curtailments, but availability improved



**AtlanticPower** 

Availability (weighted average)				
	Q4 2016			
East U.S.	95.7%	92.6%		
West U.S.	97.0%	91.2%		
Canada	95.8%	96.3%		
Total	96.1%	93.0%		

Higher availability factor:

- + Naval Training Center forced outage in prior period
- + Mamquam and Oxnard maintenance outages in prior period

Aggregate Power Generation Q4 2017 vs. Q4 2016 (Net GWh)



Generation is down:

- Kapuskasing / Nipigon / North Bay were not in operation for 2017 under the enhanced dispatch contracts with the IESO
  - In 2016, these plants generated 227 GWh in the comparable period
- + Frederickson significantly higher generation due to colder ambient temperatures
- + Curtis Palmer higher water flows (vs dry Q4 2016)
- + Morris higher PJM demand

# **Operations Update**

### **Tunis Planned Restart**

- Targeting commercial operation in Q3 2018
  - Simple-cycle operation under 15-year PPA
- Restart maintenance is on track
  - Gas turbine overhaul is complete
  - Generator overhaul is underway
  - Will be upgrading control system
  - Estimated cost of \$5 \$6 million; majority to be incurred and expensed in 2018

### Significant 2018 Outages

- Manchief GT11 overhaul (April-May)
- Kenilworth Gas turbine overhaul (March-April)

### Analysis and Benchmarking for Cost Savings (ABCs)

- Maintenance summit in June focused on standardizing best practices
- Operations summit held in November; focus was on best operating practices for cost savings
- Internal benchmarking of plants completed; to commence external benchmarking in 2018
- 2018 project budgets complete
  - Have implemented \$2 million in non-fuel O&M permanent cost reductions for 2018 (optimization, staffing, other)
- Reduced expected one-time costs in 2018 by \$1.6 million (primarily Tunis restart costs)
- Eliminated another \$2 million of planned maintenance spending from future periods
- Deployed Predictive Analytic software at three sites in 2017; plan to deploy at three additional sites in 2018 to improve reliability and to enhance condition-based maintenance



### **Commercial Update: PPA Renewal Status**

#### Nipigon (Ontario)

- Currently under short-term Enhanced Dispatch Contract through October 2018 (not in operation)
- Entered into a Long-term Enhanced Dispatch Contract (LTEDC) with the IESO in December 2017
  - Effective November 2018 through the original PPA expiration date of December 2022
  - Original PPA will terminate effective October 31, 2018
- Nipigon will return to service in November 2018 as a simple-cycle plant and will operate on a flexible basis
  - To receive capacity-type monthly payments
  - Will operate when needed/economic and earn energy revenues, but expected to have low capacity factor
  - New contract provides improved economic outcome for both ratepayers and the Company versus the original PPA

#### Williams Lake (British Columbia)

- Contract scheduled to expire April 1, 2018; agreed to amend and extend in December 2017
- Short-term extension from April 2, 2018 to June 30, 2019 (or Sept. 30, 2019 at BC Hydro's option); subject to regulatory approval
- Goal is to bridge operations through conclusion of BC Hydro's Integrated Resource Planning process (Q2 or Q3 2019)
- Will not invest in new fuel shredder during short-term extension
- Currently expect de minimis Project Adjusted EBITDA contribution during short-term extension
- Written hearing regarding appeal of amended air permit (to burn alternative fuels) set for Q2 2018



### **Commercial Update: PPA Renewal Status (continued)**

#### **San Diego Projects**

- Land use agreements with U.S. Navy expired; plant operations ceased Feb. 7, 2018
  - Continue to discuss potential paths to site control with the Navy; the paths are challenging and outcome is uncertain
  - Beginning preparations to decommission the sites if necessary; in process of defining scope and timing of work
- On March 1, received approval from California Public Utilities Commission (CPUC) for:
  - New seven-year contracts with SDG&E for Naval Station and North Island (requires site control)
  - Resource adequacy contracts for all three projects for 2018 (requires site control)
  - Early termination of existing PPAs
  - CPUC approval is subject to 30-day appeal period
- Entered into seven-year PPA with Southern California Edison for NTC
  - Further operations dependent on site control and CPUC approval of PPA

#### Kenilworth (New Jersey)

- PPA with Merck is scheduled to expire Sept. 30, 2018
- Contract provides for series of short-term extensions at Merck's option
- Expect to enter into short-term extension with Merck; Merck considering longer-term options



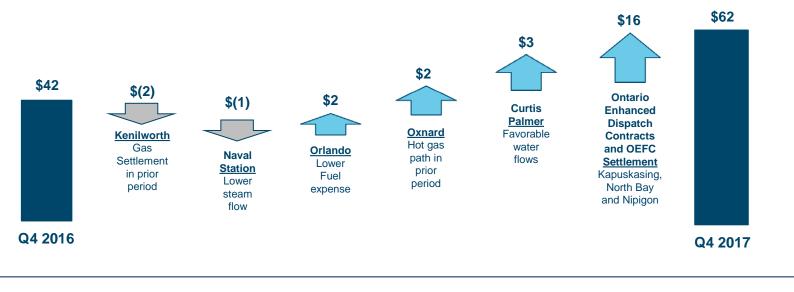
# **2017 Financial Highlights and Recent Developments (***\$ millions***)**

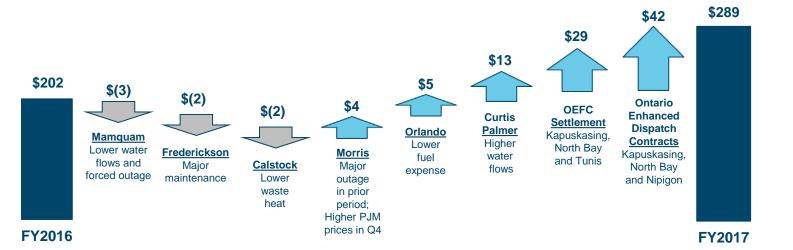
Strong Increase in Project Adjusted EBITDA	<ul> <li>Q4 2017 \$62.2 vs Q4 2016 \$42.3</li> <li>FY 2017 \$288.8 vs FY 2017 \$202.2 (exceeded guidance of \$260 - \$275)</li> <li>Key Drivers: <ul> <li>Enhanced Dispatch Contracts (Kapuskasing, North Bay, Nipigon)</li> <li>OEFC Settlement (Kapuskasing, North Bay, Tunis)</li> <li>Higher water flows (Curtis Palmer)</li> </ul> </li> </ul>
Repaid \$166 million of Debt in 2017	<ul> <li>Amortized \$100 million of term loan and \$11.4 million of project debt</li> <li>Repaid \$54.6 million Piedmont project debt in full, eliminating 2018 maturity <ul> <li>Now in a position to receive distributions from project</li> </ul> </li> <li>Consolidated leverage ratio 3.3 times at 12/31/17 (though expected to increase in 2018)</li> <li>Liquidity of \$198 million, including approximately \$40 million of discretionary cash</li> </ul>
Improved Debt Maturity Profile	<ul> <li>Extended maturity of \$200 million revolver one year to 2022; ensures stable liquidity profile</li> <li>In January 2018, issued new Cdn\$115 million 6.00% convertible debenture with 2025 maturity <ul> <li>Using proceeds to redeem most of 2019 convertible maturities (March 2018)</li> <li>2019 maturities of Cdn\$24.7 million remaining; no bullet maturities in 2020 or 2021</li> </ul> </li> </ul>
Managing Interest Costs and Risk	<ul> <li>Reduced spread on term loan and revolver twice, to 350 bp (from 500 bp)</li> <li>Managing interest rate exposure on term loan; put on additional swaps in January 2018 <ul> <li>Remaining exposure ~ \$0.6 million impact in 2018 per 100 bp change in rates</li> </ul> </li> </ul>



### Q4 and Full Year 2017 Project Adjusted EBITDA (Bridge vs 2016)

(\$ millions)





### **Q4 and FY2017 Cash Flow Results**

(\$ millions)

	Three mont	hs ended De	cember 31,	
Unaudited	2017	2016	Change	
Cash provided by operating activities	\$31.3	\$20.4	\$10.9	
Significant uses of cash provided by operating activities:				
Term loan repayments (1)	(22.7)	(15.0)	(7.7)	
Project debt amortization (2)	(2.3)	(3.0)	0.7	
Capital expenditures	0.5	(0.7)	1.2	
Preferred dividends	(2.2)	(2.1)	(0.1)	

<ul> <li>Primary drivers:</li> <li>Morris major outage in 2016</li> <li>Oxnard timing of receipts</li> <li>Higher water flows at Curtis Palmer</li> </ul>	+5.9 +4.7 +3.6
<ul> <li>Kap/N.Bay/Nipigon revised contracts</li> <li>Piedmont's first cash distribution to APC</li> </ul>	+2.5 +2.2
<ul> <li>Higher cash interest payments</li> <li>Kenilworth gas settlement in Q4 2016</li> <li>Tunis restart maintenance</li> <li>Other changes, net</li> </ul>	(2.2) (2.0) (1.5)

	Twelve months ended December 31,			
Unaudited	2017	2016	Change	
Cash provided by operating activities	\$169.2	\$112.3	\$56.9	
Significant uses of cash provided by operating activities: Term loan repayments <sup>(1)</sup> (99.9) (85.5) (14.5)				
Project debt amortization <sup>(2)</sup>	(9.3)	(10.9)	1.6	
Capital expenditures	(5.3)	(7.2)	1.9	
Preferred dividends	(8.7)	(8.5)	(0.2)	

	Primary drivers:	
İ.	<ul> <li>Kap / N.Bay / Nipigon revised contracts</li> </ul>	+26.8
ł	OEFC Settlement	+26.6
i.	Higher water flows at Curtis Palmer	+13.0
ł	Orlando lower fuel costs	+4.4
L	• Mamquam weir replacement and water flows	(3.9)
İ.	Frederickson major maintenance	(2.8)
ł	Calstock lower waste heat	(3.3)
İ.	Changes in working capital and other	(3.9)

(2) Excludes Piedmont project debt repayment of \$54.6 million which was funded out of cash on hand



# Liquidity

#### (\$ millions)

	Dec 31, 2017	Sep 30, 2017
Cash and cash equivalents, parent	\$49.7	\$100.1
Cash and cash equivalents, projects	<u>29.0</u>	<u>22.3</u>
Total cash and cash equivalents	78.7	122.4
Revolving credit facility	200.0	200.0
Letters of credit outstanding	<u>(80.5)</u>	<u>(72.6)</u>
Availability under revolving credit facility	119.5	127.4
Total Liquidity	\$198.2	\$249.8
Excludes restricted cash of:	6.2	12.5
Consolidated debt <sup>(1)</sup>	\$845.7	\$926.6

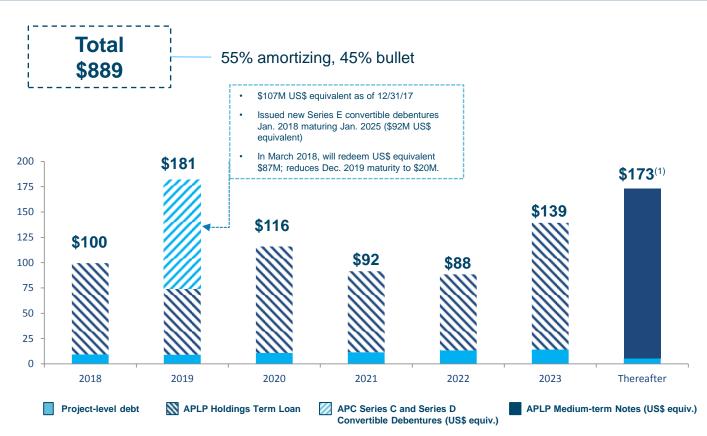
3.3

3.8

Leverage ratio <sup>(2)</sup>

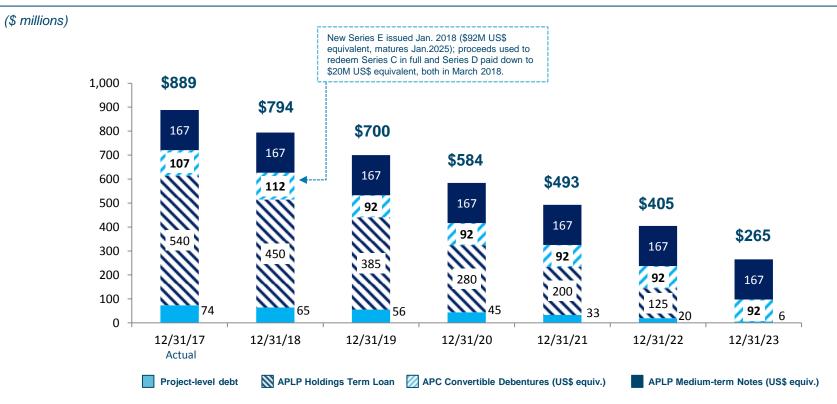
### **Debt Repayment Profile at December 31, 2017** *Includes Company's share of debt at equity-owned projects*

(\$ millions)



- Project-level non-recourse debt totaling \$74, including \$43 at Chambers (equity method); amortizes over the life of the project PPAs (through 2025)
- \$540 amortizing term loan (maturing in April 2023), which has 1% annual amortization and mandatory prepayment via the greater of a 50% sweep or such other amount that is required to achieve a specified targeted debt balance (combined annual average repayment of ~ \$83)
- \$107 (US\$ equivalent) of Series C and Series D convertible debentures (maturing in June and December 2019)
- \$167 (US\$ equivalent) APLP Medium-Term Notes due in 2036

### **Projected Debt Balances through 2023** *Includes Company's share of debt at equity-owned projects*



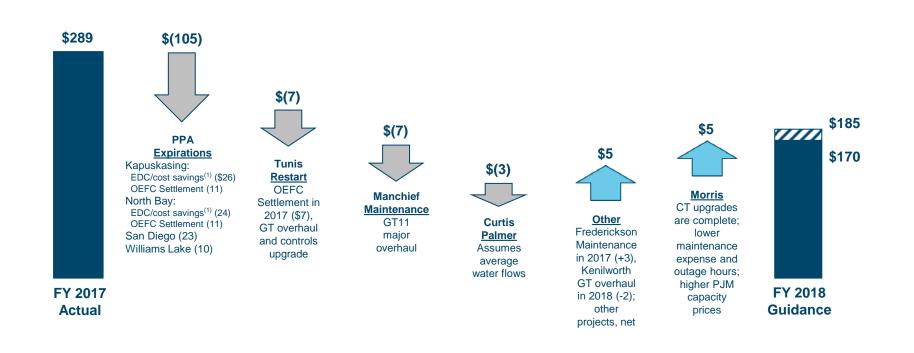
#### Expected Debt Repayment (December 31, 2017 – Year-end 2023):

- Term loan Repay \$540
- Project debt (proportional) Repay \$68, ending balance \$6
- Series D convertible debentures mature Dec. 2019 (\$20 US equiv.)



## 2018 Project Adjusted EBITDA Guidance (Bridge vs 2017)

(\$ millions)



The Company has not provided guidance for Project income or Net income because of the difficulty of making accurate forecasts and projections without unreasonable efforts with respect to certain highly variable components of these comparable GAAP metrics, including changes in the fair value of derivative instruments and foreign exchange gains or losses. These factors, which generally do not affect cash flow, are not included in Project Adjusted EBITDA.



### Bridge of 2018 Project Adjusted EBITDA Guidance to Cash Provided by Operating Activities

(\$ millions)

	2018 Guidance (as of 3/1/18)	2017 Actual
Project Adjusted EBITDA	\$170 - \$185	\$288.8
Adjustment for equity method projects <sup>(1)</sup>	(2)	(6.4)
Corporate G&A expense	(22)	(23.6)
Cash interest payments	(47)	(72.0)
Cash taxes	(4)	(4.4)
Other	-	(13.2)
Cash provided by operating activities	\$95 - \$110	\$169.2

Note: For purposes of providing a reconciliation of Project Adjusted EBITDA guidance, impact on Cash provided by operating activities of changes in working capital is assumed to be nil.

2018 Planned Uses of Ca Provided by Operating A	
<ul> <li>Debt repayments</li> <li>Preferred dividends</li> <li>Capital expenditures</li> </ul>	~\$100 ~\$8 ~\$1

The Company has not provided guidance for Project income or Net income because of the difficulty of making accurate forecasts and projections without unreasonable efforts with respect to certain highly variable components of these comparable GAAP metrics, including changes in the fair value of derivative instruments and foreign exchange gains or losses. These factors, which generally do not affect cash flow, are not included in Project Adjusted EBITDA.



Net Operating Losses	NOL Expiration (As of 12/31/17	<b>on by Year</b> \$ millions)
	2027	\$12.1
<ul> <li>As of December 31, 2017, the Company had U.S. and Canadian NOLs scheduled to expire per the schedule (right) that can be utilized to offset future taxable income in their respective tax</li> </ul>	2028	60.3
jurisdictions.	2029	63.8
<ul> <li>NOLs represent potential future tax savings of approximately \$130.4 million in the U.S. under the revised U.S. Federal corporate tax rate of 21% and \$27.3 million in Canada.</li> </ul>	2030	25.8
<ul> <li>Although these NOLs are expected to be available as a future benefit:</li> </ul>	2031	13.4
Some of the NOLs are subject to limitations on their use.	2032	25.3
Pre-Tax Reform NOLs, as detailed in the chart, can be used to offset 100% of taxable	2033	153.0
income and retains a 2-year carryback and a 20-year carry forward period.	2034	167.8
Post-Tax Reform NOLs are limited to offset 80% of taxable income, have no carryback feature but have an unlimited carry forward period.	2035	17.0
ioatalo Sat havo an animitoa barly forwara ponoa.	2036	37.6
	2037	16.1
Other Impacts of Recent U.S. Tax Legislation	Total	\$592.2

- The Company will save cash taxes with Alternative Minimum Tax "AMT" having been repealed. The Company has a de minimis amount of AMT credits which are 50% refundable in 2018-2021 and any remaining credits are fully refundable in 2022.
- · Business Interest Expense Limitation
  - Net business interest deductions in excess of 30% EBITDA (EBIT after 2021) will be disallowed. However, disallowed interest deductions will be carried forward indefinitely to be used at a future date.
  - The Company estimates interest expense of approximately \$16 million and \$1 million will be disallowed in 2018 and 2019, respectively. The disallowed expense will be carried forward and utilized in 2019 and 2020.
- The Company does not anticipate paying any Federal cash taxes in either the U.S. or Canada in 2018 or 2019.



# Appendix

TABLE OF CONTENTS	Page Page
2017 Impairments	23
Power Projects and PPA Expiration Dates	24
Capital Structure Information	25-29
Project Information – Earnings/Cash Flow Diversification and PPA Life	30-31
Supplemental Financial Information	
OEFC Settlement	32
Q4 and FY 2017 Results Summary	33
G&A and Development Expenses	34
Project Income by Project	35
Project Adjusted EBITDA by Project	36
Cash Distributions by Segment	37-38
Non-GAAP Disclosures	39-41



## **2017 Impairments**

#### Q4 2017:

#### Frederickson (50.15% equity-owned project)

- Reduction in long-term power price forecast (beyond PPA term)
- Continue to see value beyond PPA expiration based on planned coal retirements and strong population growth in region
- \$28.3 million impairment of equity investment (included in earnings from unconsolidated affiliates)

#### Consolidated projects – Curtis Palmer and Williams Lake

- \$14.7 million impairment of goodwill at Curtis Palmer, based on decline in long-term power price forecast
  - Continue to see significant value post-PPA
- \$29.1 million impairment of PP&E and intangible assets at Williams Lake, based on assessment of cash flows under shortterm contract extension and probability-weighted evaluation of cash flows under long-term extension

#### Earlier in the year:

- Q3 2017 impairment of PP&E assets at the three San Diego projects totaling \$57.3 million; based on assumption of no operation after February 7, 2018
- Q2 2017 impairments at Selkirk (\$10.6 million full impairment) and Chambers (\$47.1 million partial impairment); both included in earnings from unconsolidated affiliates
  - Sold Selkirk in November 2017 and recorded \$1.0 million gain
- Total impairment expense for the year was \$187.1 million, including \$85.9 million included in earnings from unconsolidated affiliates
- Impairments do not affect cash flow and are not included in Project Adjusted EBITDA, but are included in GAAP net income or loss



#### Corporation

## **Power Projects and PPA Expiration Dates**

Year	Project	Location	Туре	Economic Interest	Net MW	Contract Expiry
	Naval Station	California	Nat. Gas	100%	47	(1)
	Naval Training (NTC)	California	Nat. Gas	100%	25	(1)
2018	North Island	California	Nat. Gas	100%	40	(1)
	Kenilworth	New Jersey	Nat. Gas	100%	29	9/2018
2019	Williams Lake	B.C.	Biomass	100%	66	6/2019 <sup>(2)</sup>
	Oxnard	California	Nat. Gas	100%	49	4/2020
2020	Calstock	Ontario	Biomass	100%	35	6/2020
2021			none expirii	ng		
	Manchief	Colorado	Nat. Gas	100%	300	4/2022 (3)
	Moresby Lake	B.C.	Hydro	100%	6	8/2022
2022	Frederickson	Washington	Nat. Gas	50.15%	125	8/2022
	Nipigon	Ontario	Nat. Gas	100%	40	12/2022
2023	Orlando	Florida	Nat. Gas	50%	65	12/2023
2024	Chambers	New Jersey	Coal	40%	105	3/2024
	Mamquam	B.C.	Hydro	100%	50	9/2027 (4)
	Curtis Palmer	New York	Hydro	100%	60	12/2027 (5)
	Cadillac	Michigan	Biomass	100%	40	6/2028
2025 and beyond	Piedmont	Georgia	Biomass	100%	55	9/2032
	Tunis	Ontario	Nat. Gas	100%	40	(6)
	Morris	Illinois	Nat. Gas	100%	177	12/2034
	Koma Kulshan	Washington	Hydro	49.8%	6	12/2037

<sup>(1)</sup> Contracts expiring 11/2019 were terminated on March 1, 2018. New contracts for Naval Station and North Island are subject to the Company obtaining the right to use the Navy sites on which the projects are located ("site control"). <sup>(2)</sup> May be extended to Sept. 2019 at BC Hydro's option <sup>(3)</sup> Public Service Co. of Colorado has option to purchase Manchief in either May 2020 or May 2021. <sup>(4)</sup> BC Hydro has an option to purchase Manquam in Nov. 2021 and every five years thereafter. <sup>(5)</sup> Expires at the earlier of Dec. 2027 or the provision of 10,000 GWh of generation. Based on cumulative generation to date, we expect the PPA to expire prior to Dec. 2027. <sup>(6)</sup> 15-year contract commences before June 2019.



## **Capitalization**

(\$ millions)

	Dec. 21	2017	Dec. 21	2016
Long torm dobt inclusion particle (1)	Dec. 31,	2017	Dec. 31,	2016
Long-term debt, incl. current portion <sup>(1)</sup>			<b>•</b> · • • ·	
APLP Medium-Term Notes <sup>(2)</sup>	\$167.4		\$156.4	
Revolving credit facility	-		-	
Term Loan	540.0		639.9	
Project-level debt (non-recourse)	31.2		97.1	
Convertible debentures <sup>(2)</sup>	107.0		102.9	
Total long-term debt, incl. current portion	\$845.5	79%	\$996.3	78%
Preferred shares <sup>(3)</sup>	215.2	18%	221.3	18%
Common equity <sup>(4)</sup>	(18.4)	2%	64.6	5%
Total shareholders equity	\$196.8	21%	\$285.9	22%
Total capitalization	\$1,042.2	1 <b>00%</b>	\$1,228.2	100%

(1) Debt balances are shown before unamortized discount and unamortized deferred financing costs

(2) Period-over-period change due to F/X impacts

(3) Par value of preferred shares was approximately \$175 million and \$168 million at December 31, 2017 and December 31, 2016, respectively.

(4) Common equity includes other comprehensive income and retained deficit

Note: Table is presented on a consolidated basis and excludes equity method projects

AtlanticPower Corporation

# Capital Summary at December 31, 2017

#### (\$ millions)

	Atl	antic Power Corporation		
	Maturity	Amount		Interest Rate
Convertible Debentures (ATP.DB.U)	6/2019	\$42.5		5.75%
Convertible Debentures (ATP.DB.D)	12/2019	\$64.5 (C\$81.0	))	6.00%
	APLP I	Holdings Limited Partnership		
	Maturity	Amou	Int	Interest Rate
Revolving Credit Facility	4/2022	\$0		LIBOR + 3.50%
Term Loan	4/2023	\$540.	.0	4.60%-4.90% <sup>(1)</sup>
	Atlanti	c Power Limited Partnership		
	Maturity	Amou	int	Interest Rate
Medium-term Notes	6/2036	\$167.4 (C	\$210)	5.95%
Preferred shares (AZP.PR.A)	N/A	\$95.2 (C\$	118.8)	4.85%
Preferred shares (AZP.PR.B)	N/A	\$46.9 (C\$58.5)		5.57%
Preferred shares (AZP.PR.C)	N/A	\$33.3 (C\$41.5)		4.86% (2)
	Atlantic Power Tra	ansmission & Atlantic Power G	eneration	
		Maturity	Amount	Interest
Project-level Debt (consolidated)		Various	\$31.2	4.45%-6.18%
Project-level Debt (equity method)		Various	\$42.9	4.50%-5.00%
		Pro Forma – Q1 2018		
	Maturity	Expected Outstanding by	end of Q1 '18	Interest Rate
Convertible Debentures (ATP.DB.U)	6/2019	~\$0		5.75%
Convertible Debentures (ATP.DB.D)	12/2019	~\$20 (C\$24.7	7)	6.00%
Convertible Debentures (ATP.DB.E)	1/2025	\$92.0 (C\$115.	0)	6.00%

<sup>(1)</sup> Includes impact of interest rate swaps. <sup>(2)</sup> Set on Sept 1, 2017 for December 29, 2017 dividend payment. Will be reset quarterly based on sum of the Canadian Government 90-day Treasury Bill yield (using the threemonth average result plus 4.18%). Note: C\$ denominated debt was converted to US\$ using US\$ to C\$ exchange rate of \$1.2545.

### **Progress on Debt Reduction and Leverage**

(\$ millions, unaudited)

		Leverage <u>ratio <sup>(1)</sup></u>
12/31/2013 consolidated debt	\$1,876	9.5x
12/31/2014 consolidated debt	1,755	6.9x
12/31/2015 consolidated debt	1,019	5.7x
12/31/2016 consolidated debt	997	5.6x
Changes Q1-Q4 2017:		
Amortization of new term loan	(100)	
Amortization of project debt	(11)	
Repayment of Piedmont project debt in full	(55)	
Incremental F/X impact (unrealized loss)	15	
12/31/17 consolidated debt	846	3.3x

Total net reduction in consolidated debt of approximately \$1.0 billion since YE 2013; in addition, debt at equity-owned projects has been reduced by approximately \$76 million.



### **APLP Holdings Term Loan Cash Sweep Calculation**

#### **APLP Holdings Adjusted EBITDA**

(note: excludes Piedmont; is after majority of Atlantic Power G&A expense)

Less: Capital expenditures Cash taxes

#### = Cash flow available for debt service

Less: APLP Holdings consolidated cash interest (revolver, term loan, MTNs, EPP, Cadillac)

= Cash flow available for cash sweep

Calculate 50% of cash flow available for sweep

Compare 50% cash flow sweep to amount required to achieve targeted debt balance

Must repay greater of 50% or the amount required to achieve targeted debt balance for that quarter

#### If targeted debt balance is > 50% of cash flow sweep:

- Repay amount required to achieve target, up to 100% of cash flow available from sweep
- Remaining amount, if any, to Company

If targeted debt balance is < 50% of cash flow sweep:

- Repay 50% minimum
- Remaining 50% to Company

# Expect cash sweep to average 65% to 70% over the life of the loan, though higher in early years, and with considerable variability from year to year

#### Expect > 80% of principal to be repaid by maturity through mandatory and targeted repayments

Notes:

The cash sweep calculation occurs at each quarter-end. Targeted debt balances are specified in the credit agreement for each quarter through maturity.

### **APLP Holdings Credit Facilities – Financial Covenants**

Fiscal Quarter	Leverage Ratio	Interest Coverage Ratio
12/31/2017	5.50:1.00	3.00:1.00
3/31/2018	5.50:1.00	3.00:1.00
6/30/2018	5.00:1.00	3.00:1.00
9/30/2018	5.00:1.00	3.00:1.00
12/31/2018	5.00:1.00	3.00:1.00
3/31/2019	5.00:1.00	3.00:1.00
6/30/2019	5.00:1.00	3.25:1.00
9/30/2019	5.00:1.00	3.25:1.00
12/31/2019	5.00:1.00	3.25:1.00
3/31/2020	5.00:1.00	3.25:1.00
6/30/2020	4.25:1.00	3.50:1.00
9/30/2020	4.25:1.00	3.50:1.00
12/31/2020	4.25:1.00	3.50:1.00
3/31/2021	4.25:1.00	3.50:1.00
6/30/2021	4.25:1.00	3.75:1.00
9/30/2021	4.25:1.00	3.75:1.00
12/31/2021	4.25:1.00	3.75:1.00
3/31/2022	4.25:1.00	3.75:1.00
6/30/2022	4.25:1.00	4.00:1.00
9/30/2022	4.25:1.00	4.00:1.00
12/31/2022	4.25:1.00	4.00:1.00
3/31/2023	4.25:1.00	4.00:1.00

#### Leverage ratio:

**Consolidated debt to Adjusted EBITDA**, calculated for the trailing four quarters.

**Consolidated debt** includes both long-term debt and the current portion of long-term debt at APLP Holdings, specifically the amount outstanding under the term loan and the amount borrowed under the revolver, if any, the Medium Term Notes, and consolidated project debt (Epsilon Power Partners and Cadillac).

Adjusted EBITDA is calculated as the Consolidated Net Income of APLP Holdings plus the sum of consolidated interest expense, tax expense, depreciation and amortization expense, and other non-cash charges, minus non-cash gains. The Consolidated Net Income includes an allocation of the majority of Atlantic Power G&A expense. It also excludes earnings attributable to equity-owned projects but includes cash distributions received from those projects.

#### Interest Coverage ratio:

Adjusted EBITDA to consolidated cash interest payments, calculated for the trailing four quarters.

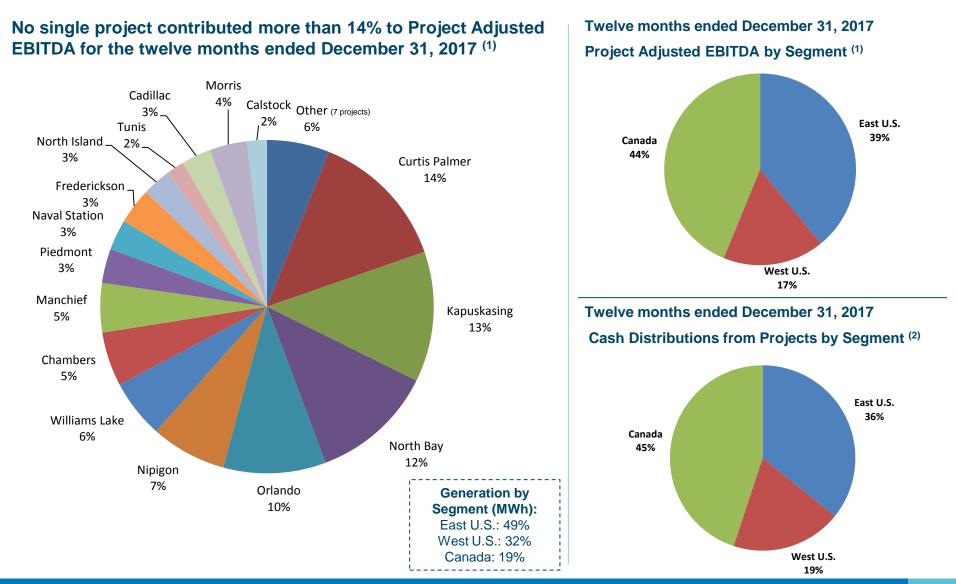
Adjusted EBITDA is defined above.

**Consolidated cash interest payments** include interest payments on the debt included in the Consolidated debt ratio defined above.

Note, the project debt, Project Adjusted EBITDA and cash interest expense for Piedmont are not included in the calculation of these ratios because the project is not included in the collateral package for the credit facilities.



### **Earnings and Cash Flow Diversification by Project**



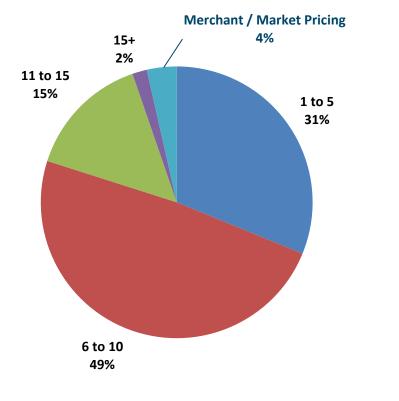
<sup>(1)</sup> Based on \$288.8 million in Project Adjusted EBITDA for the twelve months ended December 31, 2017. Un-allocated corporate segment is included in "Other" category for project percentage allocation and allocated equally among segments for twelve months ended December 31, 2017 Project Adjusted EBITDA by Segment.

<sup>(2)</sup> Based on \$242.8 million in Cash Distributions from Projects for the twelve months ended December 31, 2017

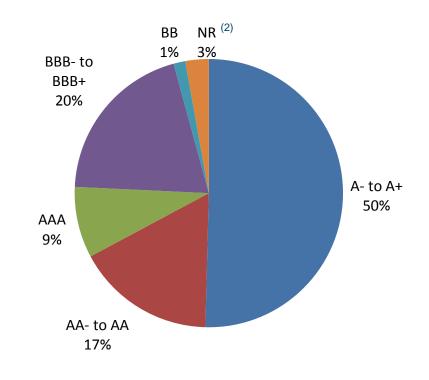
AtlanticPower

Majority of Cash Flows Covered by Contracts with More Than 5 Years Remaining Contracted projects have an average remaining PPA life of 7.0 years<sup>(1)</sup>

#### PPA Length (years) <sup>(1)</sup>



Pro Forma Offtaker Credit Rating <sup>(1)</sup>



Approximately two-thirds of 2018 Project Adjusted EBITDA generated from PPAs that expire after 2022



### **OEFC Settlement**

Amounts in Cdn\$ millions, unless otherwise indicated

	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Total FY 2017	Q1 2018
Payments related to:	<u>Q12011</u>		<u>QJ 2011</u>	<u>Q7 2017</u>	112017	<u>Q12010</u>
2013 – 2015	0.0	20.3	0.0	0.0	20.3	
2016	8.7	0.0	0.0	0.0	8.7	
2017 (EDCs)	<u>2.3</u>	<u>1.4</u>	<u>1.2</u>	<u>3.8</u>	<u>8.7</u>	
Total	11.0	21.8	1.2	3.8	37.8	
Cash received (Cdn\$)	11.0	21.8	1.2	1.3	35.2	2.6
Cash received (US\$)	8.2	16.4	1.0	1.0	26.6	2.0
Recorded in revenues (Cdn\$)	0.0	32.8	1.2	3.8	37.8	
Recorded in revenues (US\$)	0.0	24.7	1.0	3.0	28.6	



# Results Summary, Q4/FY2017 vs Q4/FY2016

(\$ millions, unaudited)

### **Summary of Financial and Operating Results**

	Three months ended December 31,		Twelve months ended Dec	ember 31,
	2017	2016	2017	2016
Financial Results				
Project revenue	\$100.0	\$93.4	\$431.0	\$399.2
Project (loss) income	(39.7)	13.3	(47.4)	10.1
Net loss attributable to Atlantic Pow er Corp.	(41.1)	(6.6)	(98.6)	(122.4)
Cash provided by operating activities	31.3	20.4	169.2	112.3
Project Adjusted EBITDA	62.2	42.3	288.8	202.2
Operating Results				
Aggregate pow er generation (net GWh)	1,310.1	1,364.2	5,014.7	5,914.0
Weighted average availability	96.1%	93.0%	90.3%	93.3%

ment Results	Three months ended Dec	ember 31,	Twelve months ended December 31		
	2017	2016	2017	2016	
Project (loss) income					
East U.S.	(\$0.7)	\$14.3	(\$17.0)	\$31.2	
West U.S.	(25.8)	(2.0)	(72.0)	11.8	
Canada	(12.7)	(2.6)	38.8	(35.7)	
Un-allocated Corporate	(0.5)	3.7	2.8	2.8	
Total	(39.7)	13.3	(47.4)	10.1	
Project Adjusted EBITDA					
East U.S.	\$24.7	\$21.9	\$112.5	\$92.4	
West U.S.	7.6	7.8	49.1	51.2	
Canada	28.5	12.6	125.8	58.8	
Un-allocated Corporate	1.4	-	1.4	(0.2)	
Total	62.2	42.3	288.8	202.2	



### **G&A and Development Expenses**

(\$ millions)

	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual
Development <sup>(1)</sup>	\$7.2	\$3.7	\$1.1	n/a <sup>(1)</sup>	n/a <sup>(1)</sup>
Project G&A and Other	11.4	3.8	1.5	\$0.2	(\$1.4)
Corporate G&A (2)	35.2	37.9	29.4	22.6	23.6
Total Overhead	\$53.8	\$45.4	\$31.9	\$22.8	\$22.2

#### Included in Project Adj. EBITDA

"Administration" expense on Income Statement; not included in Project Adj. EBITDA

#### Project G&A and other:

- Operations & Asset Management
- Environmental, Health & Safety
- Project Accounting

#### Corporate G&A:

- Executive & Financial Management
- Treasury, Tax, Legal, HR, IT, Commercial activities
- Corporate Accounting
- Office & administrative costs
- Public company costs
- One-time costs (mostly severance)

#### 2017 level represents a ~60% reduction from 2013; 2018 expected to be in line with 2017

- (1) Includes approximately \$3 million annual contractual obligation related to Ridgeline acquisition that terminated in the first quarter of 2015. For 2016 and beyond, all Development spend will be recorded in Corporate G&A.
- (2) Includes \$6 severance in 2014; approximately \$4 severance and \$2 restructuring in 2015

# **Project Income (Loss) by Project**

(\$ millions)

		Three months ended		Twelve month	ns ended
		Dece	mber 31	Dece	ember 31
		2017	2016	2017	2016
East U.S.	Accounting				
Cadillac	Consolidated	\$0.7	\$0.4	\$3.1	\$2.9
Curtis Palmer	Consolidated	(9.8)	1.9	9.4	(4.4)
Kenilworth	Consolidated	0.1	0.6	(0.1)	(0.1)
Morris	Consolidated	2.5	0.4	4.8	(5.0)
Piedmont	Consolidated	(3.3)	1.9	(5.0)	1.2
Chambers	Equity method	(0.2)	0.3	(43.0)	4.9
Orlando	Equity method	8.2	9.1	24.6	32.1
Selkirk <sup>(1)</sup>	Equity method	1.0	(0.3)	(10.7)	(0.4)
Total		(0.7)	14.3	(17.0)	31.2
West U.S.				ζ, γ	
Manchief	Consolidated	0.6	0.3	2.7	1.9
Naval Station	Consolidated	0.2	-	(19.2)	3.5
Naval Training Center	Consolidated	1.6	0.4	(10.3)	4.0
North Island	Consolidated	0.7	(0.1)	(17.0)	1.7
Oxnard	Consolidated	(1.9)	(3.6)	(1.1)	(2.2)
Frederickson	Equity method	(27.1)	0.8	(27.9)	2.2
Koma Kulshan	Equity method	0.1	0.2	0.8	0.7
Total		(25.8)	(2.0)	(72.0)	11.8
Canada		( <i>, ,</i>	( )	( <i>, ,</i>	
Calstock	Consolidated	1.0	0.5	3.5	5.2
Kapuskasing	Consolidated	5.7	(4.2)	20.1	(4.8)
Mamquam	Consolidated	1.1	1.7	4.6	(42.4)
Nipigon	Consolidated	2.7	4.6	5.8	9.1
North Bay	Consolidated	6.4	(3.4)	20.8	(5.8)
Williams Lake	Consolidated	(28.7)	0.1	(21.4)	5.7
Other	Consolidated	(1.0)	(1.9)	5.4	(2.7)
Total		(12.7)	(2.6)	38.8	(35.7)
Totals		( <i>, ,</i>	( )		, ,
Consolidated projects		(21.2)	(0.4)	6.0	(32.2)
Equity method projects		(17.9)	10.1	(56.2)	39.5
Un-allocated corporate		(0.5)	3.6	2.8	2.8
		(0.0)	0.0	2.0	2.0



# **Project Adjusted EBITDA by Project**

(\$ millions)

		Three	Three months		e months
		ended Dece	mber 31	ended Dece	ember 31
		2017	2016	2017	2016
East U.S.	Accounting				
Cadillac	Consolidated	\$2.1	\$1.9	\$8.4	\$8.5
Curtis Palmer	Consolidated	8.3	5.8	39.1	26.5
Kenilworth	Consolidated	0.7	2.7	2.5	3.8
Morris	Consolidated	4.0	2.5	10.4	6.4
Piedmont	Consolidated	0.0	0.2	9.5	7.5
Chambers	Equity method	2.6	3.0	15.1	16.0
Orlando	Equity method	6.9	6.1	28.6	24.0
Selkirk (1)	Equity method	0.0	(0.2)	(1.0)	(0.3)
Total		24.7	21.9	112.5	92.4
West U.S.					
Manchief	Consolidated	3.3	3.2	13.7	13.0
Naval Station	Consolidated	0.4	1.4	8.5	9.7
Naval Training Center	Consolidated	0.3	0.7	4.6	4.8
North Island	Consolidated	0.9	1.5	8.0	8.3
Oxnard	Consolidated	(0.8)	(2.6)	3.2	2.0
Frederickson	Equity method	3.4	3.3	10.0	12.1
Koma Kulshan	Equity method	0.2	0.4	1.0	1.1
Total		7.6	7.8	49.1	51.2
Canada					
Calstock	Consolidated	1.5	1.2	5.6	7.3
Kapuskasing	Consolidated	8.6	0.8	36.4	5.0
Mamquam	Consolidated	1.5	2.2	6.2	9.4
Nipigon	Consolidated	6.8	5.0	21.0	18.2
North Bay	Consolidated	8.6	1.5	34.4	5.2
Williams Lake	Consolidated	2.6	2.3	16.4	14.2
Other <sup>(2)</sup>	Consolidated	(0.9)	(0.5)	5.9	(0.6)
Total		28.5	12.6	125.8	58.8
Totals					
Consolidated projects		47.7	29.8	233.6	149.5
Equity method projects		13.1	12.6	53.7	52.9
Un-allocated corporate		1.4	-	1.4	(0.2)
Total Project Adjusted EBIT	DA	\$62.2	\$42.3	\$288.8	\$202.2

	Three	Three months		emonths
	ended December 31		ended Dece	mber 31
	2017	2016	2017	2016
Other income, net	(\$58.8)	\$0.2	(\$1.2)	(\$0.3)
Interest expense, net	11.2	2.7	19.2	10.9
Depreciation and amortization	27.6	42.7	133.2	133.5
Impairment	129.8	1.2	187.1	85.9
Change in fair value of derivative instruments	(7.9)	(17.8)	(2.1)	(37.9)
Project (loss) income	(\$39.7)	\$13.3	(\$47.4)	\$10.1
Other expense, net	(0.4)	-	(0.4)	(3.9)
Foreign exchange (gain) loss	(1.4)	(5.1)	16.3	13.9
Interest expense, net	14.7	18.1	64.2	106.0
Administration	6.0	5.0	23.6	22.6
Loss from operations before income taxes	(58.6)	(4.8)	(151.1)	(128.5)
Income tax benefit	(19.7)	(0.4)	(58.1)	(14.6)
Net loss	(\$38.9)	(\$4.4)	(\$93.0)	(\$113.9)
Net income attributable to preferred share				
dividends of a subsidiary company	2.2	2.2	5.6	8.5
Net loss attributable to Atlantic Power Corporation	(\$41.1)	(\$6.6)	(\$98.6)	(\$122.4)

# Cash Distributions from Projects, Q4 2017 vs Q4 2016

#### (\$ millions), Unaudited

Three months ended December 31, 2017

	Project Adjusted EBITDA	Repayment of	Interest	Capital	Other, including changes in	Cash Distributions
-	EBITDA	long-term debt	expense, net	expenditures	working capital	from Projects
Segment						
East U.S.						
Consolidated	\$15.2	(\$56.9)	(\$10.0)	(\$0.4)	\$67.4	\$15.4
Equity method	9.5	-	(0.4)	(0.0)	2.0	11.1
Total	24.7	(56.9)	(10.4)	(0.4)	69.4	26.4
West U.S.						
Consolidated	4.1	-	-	-	11.1	15.2
Equity method	3.6	-	-	(0.0)	(0.5)	3.1
Total	7.6	-	-	(0.0)	10.7	18.3
Canada						
Consolidated	28.5	(0.0)	(0.0)	(0.3)	(9.9)	18.2
Equity method	-	-	-	-	-	-
Total	28.5	(0.0)	(0.0)	(0.3)	(9.9)	18.2
Total consolidated	47.7	(56.9)	(10.0)	(0.6)	68.7	48.8
Total equity method	13.1	-	(0.4)	(0.1)	1.5	14.1
Un-allocated corporate	1.4	-	-	-	(1.4)	0.0
Total	\$62.2	(\$56.9)	(\$10.4)	(\$0.7)	\$68.8	\$62.9

#### Three months ended December 31, 2016

	Project Adjusted EBITDA	Repayment of long-term debt	Interest expense, net	Capital expenditures	Other, including changes in working capital	Cash Distributions from Projects
Segment						
East U.S.						
Consolidated	\$13.0	(\$3.0)	(\$2.1)	(\$1.3)	\$0.8	\$7.4
Equity method	8.9	-	(0.4)	(0.1)	1.2	9.7
Total	21.9	(3.0)	(2.5)	(1.4)	2.0	17.1
West U.S.						
Consolidated	4.2	-	-	-	6.5	10.7
Equity method	3.6	-	-	(0.0)	(0.0)	3.6
Total	7.8	-	-	(0.0)	6.5	14.3
Canada						
Consolidated	12.6	(0.0)	(0.0)	(0.2)	2.2	14.6
Equity method	-	-	-	-	-	-
Total	12.6	(0.0)	(0.0)	(0.2)	2.2	14.6
Total consolidated	29.8	(3.0)	(2.1)	(1.5)	9.5	32.7
Total equity method	12.6	-	(0.4)	(0.1)	1.2	13.3
Un-allocated corporate	-	-	-	-	(0.1)	(0.1)
Total	\$42.3	(\$3.0)	(\$2.5)	(\$1.6)	\$10.6	\$45.9

# Cash Distributions from Projects, FY 2017 vs FY 2016

(\$ millions), Unaudited

	Project Adjusted EBITDA	Repayment of long-term debt	Interest expense, net	Capital expenditures	Other, including changes in working capital	Cash Distributions from Projects
Segment						
East U.S.						
Consolidated	\$69.8	(\$65.9)	(\$15.8)	(\$4.6)	\$62.2	\$45.8
Equity method	42.6	-	(1.6)	(0.1)	0.2	41.1
Total	112.5	(65.9)	(17.4)	(4.7)	62.4	86.9
West U.S.						
Consolidated	38.0	-	-	(0.0)	(2.4)	35.5
Equity method	11.1	-	-	(0.0)	0.2	11.3
Total	49.1	-	-	(0.0)	(2.2)	46.8
Canada						
Consolidated	125.8	(0.2)	(0.0)	(0.9)	(15.7)	109.1
Equity method	-	-	-	-	-	-
Total	125.8	(0.2)	(0.0)	(0.9)	(15.7)	109.1
Total consolidated	233.6	(66.1)	(15.8)	(5.5)	44.1	190.4
Total equity method	53.7	-	(1.6)	(0.1)	0.4	52.4
Un-allocated corporate	1.4	-	-	(0.1)	(1.3)	0.0
Total	\$288.8	(\$66.1)	(\$17.4)	(\$5.7)	\$43.2	\$242.9

#### Twelve months ended December 31, 2016

	Project Adjusted	Repayment of	Interest	Capital	Other, including changes	Cash Distributions	
	EBITDA		long-term debt expense, net expense		in working capital	from Projects	
Segment							
East U.S.							
Consolidated	\$52.7	(\$10.9)	(\$7.5)	(\$2.0)	\$2.6	\$35.0	
Equity method	39.7	-	(1.6)	(0.3)	(0.7)	37.1	
Total	92.4	(10.9)	(9.1)	(2.3)	1.9	72.1	
West U.S.							
Consolidated	37.9	-	-	0.0	2.7	40.6	
Equity method	13.2	-	-	0.0	1.3	14.6	
Total	51.2	-	-	0.0	4.0	55.2	
Canada							
Consolidated	58.8	(0.2)	(0.0)	(0.9)	2.6	60.3	
Equity method	-	-	-	-	-	-	
Total	58.8	(0.2)	(0.0)	(0.9)	2.6	60.3	
Total consolidated	149.5	(11.0)	(7.5)	(3.0)	7.9	135.8	
Total equity method	52.9	-	(1.6)	(0.2)	0.6	51.7	
Un-allocated corporate	(0.2)	-	-	0.3	(0.2)	(0.1)	
Total	\$202.2	(\$11.0)	(\$9.1)	(\$2.9)	\$8.3	\$187.5	



### **Non-GAAP Disclosures**

**Project Adjusted EBITDA** is not a measure recognized under GAAP and does not have a standardized meaning prescribed by GAAP, and is therefore unlikely to be comparable to similar measures presented by other companies. Investors are cautioned that the Company may calculate this non-GAAP measure in a manner that is different from other companies. The most directly comparable GAAP measure is Project income (loss). Project Adjusted EBITDA is defined as project income (loss) plus interest, taxes, depreciation and amortization (including non-cash impairment charges) and changes in the fair value of derivative instruments. Management uses Project Adjusted EBITDA at the project level to provide comparative information about project performance and believes such information is helpful to investors. A reconciliation of Project Adjusted EBITDA to Project income (loss) and to Net income (loss) by segment and on a consolidated basis is provided on slides 40 and 41.

**Cash Distributions from Projects** is the amount of cash distributed by the projects to the Company out of available project cash flow after all project-level operating costs, interest payments, principal repayment, capital expenditures and working capital requirements. It is not a non-GAAP measure. Project Adjusted EBITDA, a non-GAAP measure, is the most comparable measure, but it is before debt service, capital expenditures and working capital requirements. The Company has provided a bridge of Project Adjusted EBITDA to Cash Distributions from Projects on slides 37 and 38.

Three months and ad December 31 [welve months and ad December 31

Investors are cautioned that the Company may calculate these measures in a manner that is different from other companies.

Inree month	Three months ended December 31, I welve months ended December 3						
	2017	2016	2017	2016			
Net loss attributable to Atlantic Power Corporation	(\$41.1)	(\$6.6)	(\$98.6)	(\$122.4)			
Net income attributable to preferred share dividends of a subsidiary company	2.2	2.2	5.6	8.5			
Net loss	(\$38.9)	(\$4.4)	(\$93.0)	(\$113.9)			
Income tax benefit	(19.7)	(0.4)	(58.1)	(14.6)			
Loss from operations before income taxes	(58.6)	(4.8)	(151.1)	(128.5)			
Administration	6.0	5.0	23.6	22.6			
Interest expense, net	14.7	18.1	64.2	106.0			
Foreign exchange (gain) loss	(1.4)	(5.1)	16.3	13.9			
Other income, net	(0.4)	-	(0.4)	(3.9)			
Project (loss) income	(\$39.7)	\$13.3	(\$47.4)	\$10.1			
Reconciliation to Project Adjusted EBITDA							
Depreciation and amortization	\$27.6	\$42.7	\$133.2	\$133.5			
Interest expense, net	11.2	2.7	19.2	10.9			
Change in the fair value of derivative instruments	(7.9)	(17.8)	(2.1)	(37.9)			
Other income, net	(58.8)	0.2	(1.2)	(0.3)			
Impairment	129.8	1.2	187.1	85.9			
Project Adjusted EBITDA	\$62.2	\$42.3	\$288.8	\$202.2			

#### \$ millions, unaudited

# Reconciliation of Net (Loss) Income to Project Adjusted EBITDA by Segment, Q4 2017 vs Q4 2016

(\$ millions)

#### Three months ended December 31, 2017

				Un-allocated	
	East U.S.	West U.S.	Canada	Corporate	Consolidated
Net (loss) income attributable to Atlantic Power Corporation	(\$0.7)	(\$25.8)	(\$12.7)	(\$1.9)	(\$41.1)
Net income attributable to preferred share dividends of a subsidiary company	-	-	-	2.2	2.2
Net (loss)	(0.7)	(25.8)	(12.7)	0.3	(38.9)
Income tax benefit	-	-	-	(19.7)	(19.7)
Loss from continuing operations before income taxes	(0.7)	(25.8)	(12.7)	(19.4)	(58.6)
Administration	-	-	-	6.0	6.0
Interest expense, net	-	-	-	14.7	14.7
Foreign exchange gain	-	-	-	(1.4)	(1.4)
Other income, net	-	-	-	(0.4)	(0.4)
Project loss	(0.7)	(25.8)	(12.7)	(0.5)	(39.7)
Change in fair value of derivative instruments	(9.6)	-	0.7	1.0	(7.9)
Depreciation and amortization	11.0	4.9	11.5	0.2	27.6
Interest, net	11.2	-	-	-	11.2
Other project income	(58.7)	-	-	(0.1)	(58.8)
Impairment	72.4	28.3	29.1	-	129.8
Project Adjusted EBITDA	\$25.6	\$7.4	\$28.6	\$0.6	\$62.2

#### Three months ended December 31, 2016

		Un-allocated						
	East U.S.	West U.S.	Canada	Corporate	Consolidated			
Net income (loss) attributable to Atlantic Power Corporation	\$14.3	(\$2.0)	(\$2.6)	(\$16.2)	(\$6.6)			
Net income attributable to preferred share dividends of a subsidiary company	-	-	-	2.2	2.2			
Net income (loss)	14.3	(2.0)	(2.6)	(14.0)	(4.4)			
Income tax expense	-	-	-	(0.4)	(0.4)			
Income (loss) from continuing operations before income taxes	14.3	(2.0)	(2.6)	(14.4)	(4.8)			
Administration	-	-	-	5.0	5.0			
Interest expense, net	-	-	-	18.1	18.1			
Foreign exchange gain	-	-	-	(5.1)	(5.1)			
Project income (loss)	14.3	(2.0)	(2.6)	3.6	13.3			
Change in fair value of derivative instruments	(6.2)	-	(7.8)	(3.8)	(17.8)			
Depreciation and amortization	11.1	9.8	21.8	-	42.7			
Interest, net	2.7	-	-	-	2.7			
Other project income	-	-	-	0.2	0.2			
Impairment	-	-	1.2	-	1.2			
Project Adjusted EBITDA	\$21.9	\$7.8	\$12.6	\$0.0	\$42.3			

# Reconciliation of Net (Loss) Income to Project Adjusted EBITDA by Segment, FY 2017 vs FY 2016

(\$ millions)

Twelve months ended December 31, 2017

	Un-allocated						
	East U.S.	West U.S.	Canada	Corporate	Consolidated		
Net (loss) income attributable to Atlantic Power Corporation	(\$17.0)	(\$72.0)	\$38.8	(\$48.4)	(\$98.6)		
Net income attributable to preferred share dividends of a subsidiary company	-	-	-	5.6	5.6		
Net (loss) income	(17.0)	(72.0)	38.8	(42.8)	(93.0)		
Income tax benefit	-	-	-	(58.1)	(58.1)		
(Loss) income from operations before income taxes	(17.0)	(72.0)	38.8	(100.9)	(151.1)		
Administration	-	-	-	23.6	23.6		
Interest expense, net	-	-	-	64.2	64.2		
Foreign exchange loss	-	-	-	16.3	16.3		
Other income, net	-	-	-	(0.4)	(0.4)		
Project (loss) income	(17.0)	(72.0)	38.8	2.8	(47.4)		
Change in fair value of derivative instruments	(6.3)	-	6.1	(1.9)	(2.1)		
Depreciation and amortization	45.2	35.5	51.9	0.6	133.2		
Interest, net	19.2	-	-	-	19.2		
Other project income	(1.0)	-	(0.1)	(0.1)	(1.2)		
Impairment	72.4	85.6	29.1	-	187.1		
Project Adjusted EBITDA	\$112.5	\$49.1	\$125.8	\$1.4	\$288.8		

#### Twelve months ended December 31, 2016

		Un-allocated						
	East U.S.	West U.S.	Canada	Corporate	Consolidated			
Net income (loss) attributable to Atlantic Power Corporation	\$31.2	\$11.8	(\$35.7)	(\$129.7)	(\$122.4)			
Net income attributable to preferred share dividends of a subsidiary company	-	-	-	8.5	8.5			
Net income (loss)	31.2	11.8	(35.7)	(121.2)	(113.9)			
Income tax benefit	-	-	-	(14.6)	(14.6)			
Income (loss) from operations before income taxes	31.2	11.8	(35.7)	(135.8)	(128.5)			
Administration	-	-	-	22.6	22.6			
Interest expense, net	-	-	-	106.0	106.0			
Foreign exchange loss	-	-	-	13.9	13.9			
Other income, net	-	-	-	(3.9)	(3.9)			
Project income (loss)	31.2	11.8	(35.7)	2.8	10.1			
Change in fair value of derivative instruments	(9.2)	-	(25.5)	(3.2)	(37.9)			
Depreciation and amortization	44.1	39.4	49.5	0.5	133.5			
Interest, net	10.9	-	-	-	10.9			
Other project income	-	-	-	(0.3)	(0.3)			
Impairment	15.4	-	70.5	-	85.9			
Project Adjusted EBITDA	\$92.4	\$51.2	\$58.8	(\$0.2)	\$202.2			